

## NORTHERN VIRGINIA TRANSPORTATION AUTHORITY

MEMORANDUM

**TO:** Chairman Martin E. Nohe and Members  
Northern Virginia Transportation Authority

**THROUGH:** John Mason, Executive Director

**FROM:** Michael Longhi, Chief Financial Officer

**SUBJECT:** HB 2313 Funding Status

**DATE:** January 23, 2014

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1. **Purpose:** Update of HB 2313 receipts and revenue estimates.
2. **Background:** NVTA receives funding through sales tax, grantors tax and transient occupancy tax (TOT). Revenues are received monthly from the Commonwealth for transactions that occurred in proceeding months. The attached report reflects funding received through January 9, 2014 on a cash basis.
3. **Comments:**
  - a. Attachment 1
    - i. NVTA is receiving revenue streams for the first time, therefore no prior annual month-to-month transaction history is available for comparison and evaluation purposes.
    - ii. No changes in the revenue estimates are recommended at this time. Member jurisdiction updates to their original revenue estimates are solicited on an ongoing basis. Particular attention is being paid to sales tax from the holiday season. The December 2013 sales tax proceeds will be in the February 2014 distribution from the Commonwealth.
    - iii. Fees of \$619,000 have been deducted by the Virginia Department of Taxation from the sales tax receipts. The Department of Taxation points to the Appropriation Act (Chapter 806, Item 275, Paragraph B) as authorizing cost recovery. The above reference specifically refers to HB 2313. Once one-time costs have been recovered, the ongoing costs are estimated by the Department of Taxation at less than \$10,000/month.
  - b. Attachment 2 - This attachment reflects the pending 30% distribution to member localities. The pending distribution amounts do not reflect accrued interest or possible reductions for the C&I tax rate differentials.

**Attachment:** Attachment 1 - Revenues Received By Tax Type, Compared to Estimate.  
Attachment 2 - Revenues Received With Pending 30% Distribution

**Coordination:**  
Financial Working Group  
S. Kalkwarf (NVTC)

**NORTHERN VIRGINIA TRANSPORTATION AUTHORITY**  
**REVENUES RECEIVED, BY TAX TYPE AND JURISDICTION, COMPARED TO ESTIMATES**  
**JULY 1, 2013 THROUGH JANUARY 9, 2014**  
**(CASH BASIS)**

Grantors Tax		Received	FY 2014		Annualized - Actual	Projected
Transaction Months	6	To Date	Annualized	Projection	To Projection	Variance
City of Alexandria		\$ 1,565,906	\$ 3,131,812	\$ 3,391,565	\$ (259,753)	
Arlington County		\$ 2,203,450	\$ 4,406,899	\$ 4,574,287	\$ (167,388)	
City of Fairfax		\$ 157,069	\$ 314,139	\$ 289,079	\$ 25,060	
Fairfax County		\$ 8,030,242	\$ 16,060,484	\$ 15,169,980	\$ 890,504	
City of Falls Church		\$ 146,162	\$ 292,325	\$ 261,761	\$ 30,564	
Loudoun County		\$ 4,596,470	\$ 9,192,939	\$ 6,093,105	\$ 3,099,834	
City of Manassas		\$ 177,488	\$ 354,976	\$ 271,303	\$ 83,673	
City of Manassas Park		\$ 153,576	\$ 307,151	\$ 148,806	\$ 158,345	
Prince William County		\$ 2,867,217	\$ 5,734,435	\$ 4,476,903	\$ 1,257,532	
<b>Total Grantors Tax Revenue</b>		<b>\$ 19,897,580</b>	<b>\$ 39,795,160</b>	<b>\$ 34,676,789</b>	<b>\$ 5,118,371</b>	<b>15%</b>
Regional Sales Tax*		Received	FY 2014		Annualized - Actual	
Transaction Months (Retail Sales)	5	To Date	Annualized	Projection	To Projection	
City of Alexandria		\$ 6,076,061	\$ 14,582,546	\$ 15,806,507	\$ (1,223,961)	
Arlington County		\$ 9,372,099	\$ 22,493,038	\$ 24,473,867	\$ (1,980,829)	
City of Fairfax		\$ 3,043,706	\$ 7,304,894	\$ 6,462,525	\$ 842,369	
Fairfax County		\$ 40,584,876	\$ 97,403,703	\$ 104,977,104	\$ (7,573,401)	
City of Falls Church		\$ 852,935	\$ 2,047,045	\$ 2,470,340	\$ (423,295)	
Loudoun County		\$ 15,791,239	\$ 37,898,975	\$ 39,833,324	\$ (1,934,349)	
City of Manassas		\$ 1,884,789	\$ 4,523,493	\$ 4,568,248	\$ (44,755)	
City of Manassas Park		\$ 455,497	\$ 1,093,192	\$ 920,350	\$ 172,842	
Prince William County		\$ 13,235,914	\$ 31,766,193	\$ 32,943,958	\$ (1,177,765)	
<b>Total Sales Tax Revenue*</b>		<b>\$ 91,297,116</b>	<b>\$ 219,113,078</b>	<b>\$ 232,456,223</b>	<b>\$ (13,343,145)</b>	<b>-6%</b>
Transient Occupancy Tax (TOT)		Received	FY 2014			
Transaction Months	**	To Date	Projection			
City of Alexandria		\$ 1,059,458	\$ 3,570,388			
Arlington County		\$ 3,373,166	\$ 8,890,830			
City of Fairfax		\$ 78,088	\$ 345,984			
Fairfax County		\$ 2,552,467	\$ 9,984,936			
City of Falls Church		\$ 30,348	\$ 141,857			
Loudoun County		\$ 520,367	\$ 806,445			
City of Manassas		\$ 24,068	\$ 77,750			
City of Manassas Park		\$ -	\$ -			
Prince William County		\$ 355,427	\$ 530,452			
<b>Total TOT Revenue</b>		<b>\$ 7,993,390</b>	<b>\$ 24,348,642</b>			
<b>Total Revenue Received</b>		<b>\$ 119,188,086</b>	<b>\$ 283,256,881</b>	<b>\$ 291,481,654</b>	<b>\$ (8,224,773)</b>	<b>-3%</b>
<i>Annualized Total Revenue Includes total projection for TOT.</i>						
*The Regional Sales Tax is reported net of the following fees:						
	October Receipt		\$ 210,894			
	November Receipt		\$ 160,884			
	December Receipt		\$ 133,857			
	January Receipt		\$ 113,412			
			<b>\$ 619,047</b>			
**TOT Revenues are not processed and distributed in a manner which currently permits monthly analysis. More actual transaction history is needed.						

<b>NORTHERN VIRGINIA TRANSPORTATION AUTHORITY</b> <b>REVENUES RECEIVED, BY JURISDICTION WITH PENDING 30% DISTRIBUTION</b> <b>JULY 1, 2013 THROUGH JANUARY 9, 2014</b> <b>(CASH BASIS)</b>							
Jurisdiction	Grantor's Tax	Regional Sales Tax*	Transient Occupancy Tax**	Total	Potential 30% Distributions***	Actual Distributions	
City of Alexandria	\$ 1,565,906.00	\$ 6,076,060.92	\$ 1,059,458.22	\$ 8,701,425.14	\$ 2,610,427.54	\$ -	
Arlington County	\$ 2,203,449.60	\$ 9,372,099.08	\$ 3,373,166.03	\$ 14,948,714.71	\$ 4,484,614.41	\$ -	
City of Fairfax	\$ 157,069.45	\$ 3,043,705.63	\$ 78,087.92	\$ 3,278,863.00	\$ 983,658.90	\$ -	
Fairfax County	\$ 8,030,242.05	\$ 40,584,876.34	\$ 2,552,467.30	\$ 51,167,585.69	\$ 15,350,275.71	\$ -	
Falls Church	\$ 146,162.30	\$ 852,935.34	\$ 30,348.29	\$ 1,029,445.93	\$ 308,833.78	\$ -	
Loudoun County	\$ 4,596,469.50	\$ 15,791,239.39	\$ 520,367.21	\$ 20,908,076.10	\$ 6,272,422.83	\$ -	
City of Manassas	\$ 177,488.20	\$ 1,884,788.68	\$ 24,067.71	\$ 2,086,344.59	\$ 625,903.38	\$ -	
City of Manassas Park	\$ 153,575.70	\$ 455,496.59	\$ -	\$ 609,072.29	\$ 182,721.69	\$ -	
Prince William County	\$ 2,867,217.44	\$ 13,235,913.94	\$ 355,427.05	\$ 16,458,558.43	\$ 4,937,567.53	\$ -	
<b>Total Revenue</b>	<b>\$ 19,897,580.24</b>	<b>\$ 91,297,115.91</b>	<b>\$ 7,993,389.73</b>	<b>\$ 119,188,085.88</b>	<b>\$ 35,756,425.76</b>	<b>\$ -</b>	
* Net of Dept. of Taxation Fees							
** County TOT includes any Town collections							
*** Amounts do not reflect accrued interest or possible reductions for C&I tax rate differentials							