

NORTHERN VIRGINIA TRANSPORTATION AUTHORITY

MEMORANDUM

FOR: Chairman Martin E. Nohe and Members
Northern Virginia Transportation Authority

FROM: Michael Longhi, Chief Financial Officer

DATE: October 5, 2018

SUBJECT: Monthly Revenue Report

1. **Purpose:** To update the Northern Virginia Transportation Authority (NVTA) on monthly revenue receipts and 30% funds distributed to member localities.
2. **Background:** The attached reports reflect funding received or in process through August 2018. August receipts represent FYE June 30, 2018 final accrued revenues.
3. **Fiscal Analysis:**
 - a. As reported in detail below, revenue for FY2018 is projected as being 3.87% above estimate or \$12.7 million on total revenues of \$340.9 million.
 - i. Grantors Tax generated \$9.4 million or was 21.12% above estimate.
 - ii. Transient Occupancy Tax (TOT) generated \$1.1 million or is 3.72% above estimate.
 - b. Sales Tax had a .85% positive variance.
 - c. Starting in FY2019, the loss of TOT and Grantors taxes introduces increased risk of revenue fluctuations and decreased resiliency to changing econometrics.
 - d. The 2018 General Assembly action eliminated two of the three smallest, yet fastest growing revenues, as part of an annual fixed amount, dedicated to the Washington Metropolitan Area Transit Authority.
 - e. The increased risk of a single revenue source will be considered when the FY2019 through FY2025 revenue estimates are prepared this Fall.
 - f. The revenue estimate process will change from a six year range to an eight year range in support of the Six Year Program with two year updates (FY2019 to FY2025).
4. **Comments:**
 - a. **FY2018 Revenues (Attachment A)**
 - i. The Authority has received or accrued approximately \$340.9 million through the August 2018 transfers from the Commonwealth. These are effectively the unaudited ending revenue numbers for FY2018.
 - ii. Actual to estimate comparison for revenues through June year end show a 21.1% positive variance in Grantors Tax, a .85% positive variance in Sales Tax and a 3.7% positive variance in Transient Occupancy Tax compared to the adopted revenue estimates.

- iii. This report reflects 12 months of collections (accrual basis) for Sales Tax and Grantors Tax. Transient Occupancy Tax is still in the accrual stages, due to routine differences in the collection cycles.
- iv. Overall revenue receipts are 3.87% above estimates for FYE June 30, 2018.

b. FY2018 Distribution to localities (Attachment B)

- i. Through the month of August, the Authority was still receiving FY2018 Sales Tax and Transient Occupancy Tax revenues.
- ii. Of the \$340.9 million received or accrued by the Authority through August for FY2018, approximately \$102.3 million represents 30% local funds.
- iii. Of the \$102.3 million eligible 30% local funds, \$99.6 has been distributed to the member jurisdictions as of the end of August. As the accrued revenue amounts for FY2018 arrive, those funds will be transferred to the appropriate jurisdictions.

c. FY2015 to FY2018 Year over Year Revenue Comparison (Attachment C).

- i. This chart reflects a month-to-month comparison of revenue by tax type and a year-to-year comparison of total revenues received or accrued through August 2018.

Attachments:

- A. Revenues Received By Tax Type, Compared to NVTAs Estimates, Through August 2018
- B. FY2018 30% Distribution by Jurisdiction, through August 2018
- C. Month to Month Comparison By Tax Type and YTD Receipts for August 2015 to 2018

Attachment A

NORTHERN VIRGINIA TRANSPORTATION AUTHORITY
REVENUES RECEIVED, BY TAX TYPE AND JURISDICTION, COMPARED TO NVTA BUDGET
Based on: Revenue Data Through August 2018
FYE June 30, 2018

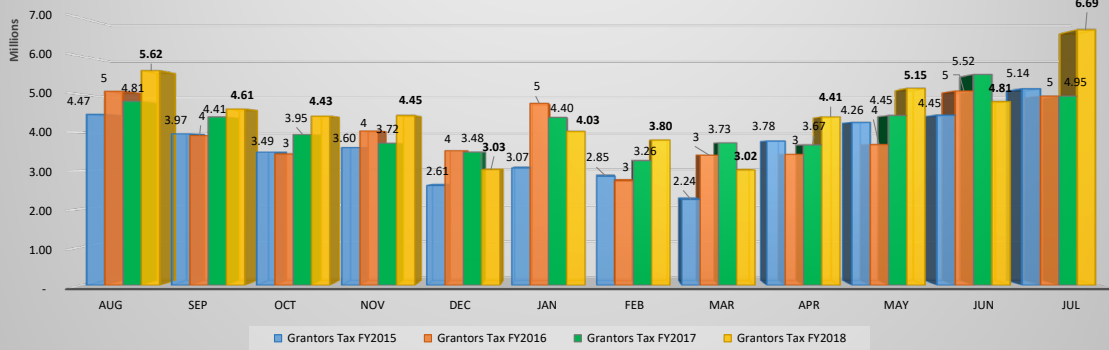
Grantors Tax			Received		NVTA	Annualized - Actual		Projected
Transaction Months	12		To Date	Annualized	FY2018 Budget	To Budget		
City of Alexandria		\$	5,590,769	\$ 5,590,769	\$ 3,360,000	\$ 2,230,769		
Arlington County		\$	5,340,307	\$ 5,340,307	\$ 4,650,000	\$ 690,307		
City of Fairfax		\$	422,164	\$ 422,164	\$ 432,500	\$ (10,336)		
Fairfax County		\$	23,471,111	\$ 23,471,111	\$ 21,021,600	\$ 2,449,511		
City of Falls Church		\$	316,401	\$ 316,401	\$ 257,704	\$ 58,697		
Loudoun County		\$	10,927,606	\$ 10,927,606	\$ 9,200,000	\$ 1,727,606		
City of Manassas		\$	490,300	\$ 490,300	\$ 370,000	\$ 120,300		
City of Manassas Park		\$	238,109	\$ 238,109	\$ 152,820	\$ 85,289		
Prince William County		\$	7,243,233	\$ 7,243,233	\$ 5,172,000	\$ 2,071,233		
Total Grantors Tax Revenue		\$	54,039,999	\$ 54,039,999	\$ 44,616,624	\$ 9,423,375		21.12%
Regional Sales Tax*			Received		FY2018	Annualized - Actual		Projected
Transaction Months	12		To Date	Annualized	Budget	To Budget		
City of Alexandria		\$	15,691,652	\$ 15,691,652	\$ 15,741,728	\$ (50,076)		
Arlington County		\$	25,974,931	\$ 25,974,931	\$ 25,927,100	\$ 47,831		
City of Fairfax		\$	7,251,258	\$ 7,251,258	\$ 7,359,015	\$ (107,757)		
Fairfax County		\$	110,313,409	\$ 110,313,409	\$ 109,062,127	\$ 1,251,282		
City of Falls Church		\$	2,528,208	\$ 2,528,208	\$ 2,546,900	\$ (18,692)		
Loudoun County		\$	49,456,502	\$ 49,456,502	\$ 49,460,000	\$ (3,498)		
City of Manassas		\$	5,089,614	\$ 5,089,614	\$ 5,000,000	\$ 89,614		
City of Manassas Park		\$	1,451,111	\$ 1,451,111	\$ 1,439,384	\$ 11,727		
Prince William County		\$	37,815,218	\$ 37,815,218	\$ 36,885,240	\$ 929,978		
Total Sales Tax Revenue		\$	255,571,902	\$ 255,571,902	\$ 253,421,494	\$ 2,150,408		0.85%
Transient Occupancy Tax (TOT)			Received		FY2018	Annualized - Actual		Projected
Transaction Months			To Date	Annualized	Budget	To Budget		
City of Alexandria	Months	12.00	\$ 3,510,854	\$ 3,510,854	\$ 3,496,154	\$ 14,700		
Arlington County	Months	12.00	\$ 10,012,186	\$ 10,012,186	\$ 9,886,298	\$ 125,888		
City of Fairfax	Quarters	3.00	\$ 298,951	\$ 398,601	\$ 400,000	\$ (1,399)		
Fairfax County	Quarters	4.00	\$ 12,328,595	\$ 12,328,595	\$ 11,584,628	\$ 743,967		
City of Falls Church	Months	12.00	\$ 200,708	\$ 200,708	\$ 187,900	\$ 12,808		
Loudoun County	Quarters	4.00	\$ 3,152,200	\$ 3,152,200	\$ 3,020,000	\$ 132,200		
City of Manassas	Months	12.00	\$ 63,822	\$ 63,822	\$ 61,000	\$ 2,822		
City of Manassas Park	n/a		\$ -		\$ -	\$ -		
Prince William County	Quarters	4.00	\$ 1,675,768	\$ 1,675,768	\$ 1,583,000	\$ 92,768		
Total TOT Revenue			31,243,085	31,342,735	\$ 30,218,980	1,123,755		3.72%
Total Revenue Received			\$ 340,854,986	\$ 340,954,637	\$ 328,257,098	\$ 12,697,539		3.87%
			\$ 340,854,986					

*The Regional Sales Tax is reported net of fees when applicable.

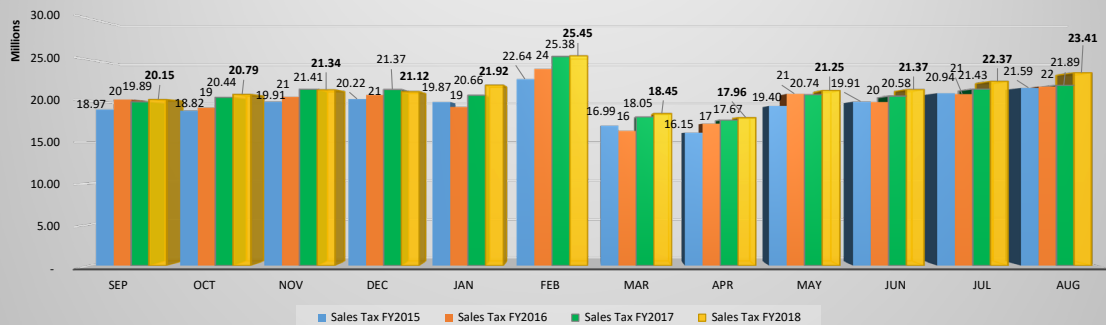
Attachment B

NORTHERN VIRGINIA TRANSPORTATION AUTHORITY FY2018 30% DISTRIBUTION BY JURISDICTION											
Based on: Revenue Data Through August 2018											
Jurisdiction	Grantor's Tax	*Regional Sales Tax (1)	Transient Occupancy Tax (2)	NVTA Fund Interest	Cumulative Total	30% Funds	FY2019 NVTA Operational Budget Contrib	Thru 6/30/18 Accrued Interest (3)	8/20/2018 Prior Distributions	Current Month Distribution	Total Funds Transferred
								(+)			
City of Alexandria	\$ 5,590,769.10	\$ 15,691,651.71	\$ 3,510,854.34	\$ 23,444.03	\$ 24,816,719.18	\$ 7,445,015.75	\$ 144,313.00	\$ 2,566.10	\$ 7,303,268.85	\$ -	\$ 7,303,268.85
Arlington County	\$ 5,340,306.76	\$ 25,974,930.51	\$ 10,012,185.85	\$ 39,627.68	\$ 41,367,050.80	\$ 12,410,115.24	\$ 212,173.00	\$ 4,399.03	\$ 12,202,341.27	\$ -	\$ 12,202,341.27
City of Fairfax	\$ 422,164.05	\$ 7,251,258.24	\$ 298,951.11	\$ 7,734.98	\$ 7,980,108.38	\$ 2,394,032.51	\$ 20,931.00	\$ 733.17	\$ 2,373,834.68	\$ -	\$ 2,373,834.68
Fairfax County	\$ 23,471,110.91	\$ 110,313,408.89	\$ 12,328,594.99	\$ 138,335.63	\$ 146,251,450.42	\$ 43,875,435.13	\$ 1,021,646.00	\$ 15,030.00	\$ 41,906,020.68	\$ 962,798.45	\$ 42,868,819.13
City of Falls Church	\$ 316,401.29	\$ 2,528,207.55	\$ 200,708.43	\$ 2,873.88	\$ 3,048,191.15	\$ 914,457.35	\$ 12,779.00	\$ 366.59	\$ 902,044.94	\$ -	\$ 902,044.94
Loudoun County	\$ 10,927,605.83	\$ 49,456,502.32	\$ 3,152,199.96	\$ 59,984.53	\$ 63,596,292.64	\$ 19,078,887.79	\$ -	\$ 6,965.12	\$ 19,085,852.91	\$ -	\$ 19,085,852.91
City of Manassas	\$ 490,299.80	\$ 5,089,614.25	\$ 63,822.13	\$ 5,445.56	\$ 5,649,181.74	\$ 1,694,754.52	\$ -	\$ 733.17	\$ 1,695,487.69	\$ -	\$ 1,695,487.69
City of Manassas Park	\$ 238,108.95	\$ 1,451,110.68	\$ -	\$ 1,624.93	\$ 1,690,844.56	\$ 507,253.37	\$ 14,101.00	\$ 733.17	\$ 493,885.54	\$ -	\$ 493,885.54
Prince William County	\$ 7,243,232.70	\$ 37,815,218.16	\$ 1,675,767.70	\$ 44,377.53	\$ 46,778,596.09	\$ 14,033,578.83	\$ 400,991.00	\$ 5,132.20	\$ 13,637,720.03	\$ -	\$ 13,637,720.03
Total Revenue	\$ 54,039,999.39	\$ 255,571,902.31	\$ 31,243,084.51	\$ 323,448.75	\$ 341,178,434.96	\$ 102,353,530.49	\$ 1,826,934.00	\$ 36,658.55	\$ 99,600,456.59	\$ 962,798.45	\$ 100,563,255.04
									\$ 100,563,255.04		
1 Net of Dept. of Taxation Fees 2 County TOT includes any town collections 3 Interest earned through 6/30/2018											

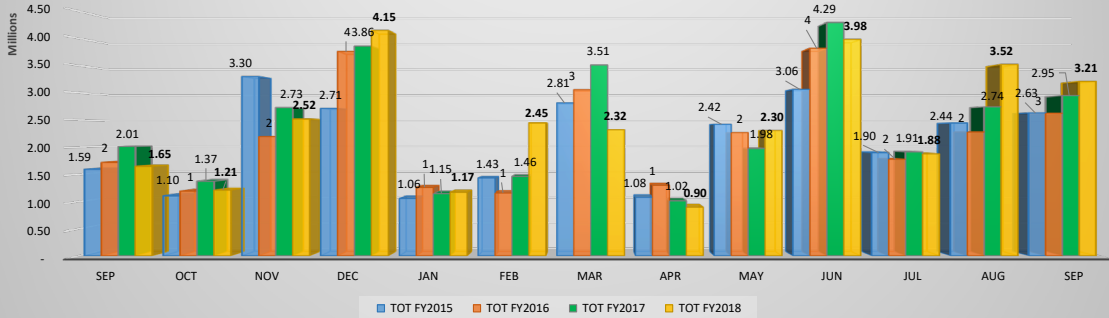
Grantors Tax (month received)



Sales Tax (month received)



Transient Occupancy Tax (month received)



YTD Receipt Comparison August FY2015 to FY2018

