NORTHERN VIRGINIA TRANSPORTATION AUTHORITY M E M O R A N D U M

FOR: Chair Phyllis J. Randall and Members

Northern Virginia Transportation Authority

FROM: Mayor Jeanette Rishell, Finance Committee Chair

DATE: April 6, 2023

SUBJECT: Finance Committee Report

1. Purpose: To inform the Northern Virginia Transportation Authority (NVTA) on recent activities of the NVTA Finance Committee (Committee).

2. Background: The last Finance Committee meeting was held on March 9, 2023. The next Committee meeting is scheduled for May 11, 2023.

3. Discussion Items:

- **A. Finance Team Activity Report:** The Committee reviewed current and prospective activities of the NVTA Finance Team.
 - I. Implementation of Policy 29 changes- Stale Invoice Exclusion
 - Staff presented the proposed policy changes, as recommended by the Committee, which were subsequently approved by the Authority at the March meeting.
 - The changes were discussed monthly at the Regional Jurisdiction and Agency Coordinating Committee (RJACC) meetings since September of 2022.
 Staff presented a table that had the total project reimbursement amount by Fiscal Year.
 - Staff noted that triggered by the discussions at RJACC, during the first six accrual months of FY2023, approximately \$61 million in reimbursement receipts had been received (6% more than the entirety of FY2022). Further progress on reimbursements measured against FY2022 is noted below:
 - o February 2nd 40%
 - March 2nd 106%
 - March 6th 122%
 - March 9th 136%
 - o April 6th 160%
 - Several of the reimbursement packages being received contain invoices which are years older than the 18-month exclusion. The 18-month exclusion will go into effect on June 9, 2023.

II. Duplicate Reimbursement Audit

• Staff noted that the duplicate reimbursement audit process started with the transfer of data to the audit firm. The data transferred to the audit firm includes reimbursements through the first half of FY2023.

- No involvement is required of project sponsors unless potential duplicates are identified.
- Audit cost was based on FY2022 reimbursement transaction volume. Current cost estimates exceed the budgeted amount by \$2,500. No budget adjustments are requested currently.

III. Revenue Estimates Kick-off

- Staff informed the Committee that the revenue estimate cycle is starting.
- The process will reexamine the FY2024 through FY2027 estimates and add estimates for FY2028/29.
- A critical part of the estimation process is the projection of PayGo estimates for the FY2028/29 update to the Six Year Program.

IV. Northern Virginia Regional Commission (NVRC) has been invited to make a lease renewal presentation to the Committee.

- NVTA staff suggested to NVRC staff during FY2022 budget preparations that market timing would be ideal for NVRC to renegotiate the underlying lease to achieve pandemic related cost savings for both organizations.
- Lease discussion topics over the last two years have included:
 - Formal lease split with negotiated conference room cost sharing to reduce Balance Sheet and credit pressures on NVRC.
 - Building core factor and escalation terms.
 - NVTA consultation with leasing representatives from the Commonwealth of Virginia (in first year of discussion).
 - How to manage future growth demands for office space as both organizations add staff.
 - Meeting space utilization and reservation conflicts.
- On February 22, 2023, staff invited NVRC to present lease information to the NVTA Finance Committee at an upcoming Finance Committee meeting.
- The Commission's Executive Director has tentatively indicated he can make a presentation to the Finance Committee at the May 11th meeting.
- NVRC has stated it desires to have a new lease in place by May 2023.

V. Investment Portfolio Certification

- Staff informed the Committee that the NVTA investment portfolio now exceeds \$1.5 billion. NVTA staff, with the assistance of the investment consultant, will submit the NVTA Investment Policy for peer review and certification from at least one and possibly two domestic/international government investment professional associations.
- Some changes in the Investment Policy related to technical issues will be required prior to submission for certification. An example being in the asset category of Overnight Repurchase Agreements (REPOs) and a certification requirement to have a Tri-Party REPO Agreement in place, even though NVTA is not currently utilizing REPOs.

VI. Investment Policy Benchmarks

• Staff presented the Current Investment Policy performance benchmarks table noting the benchmarks were established when the Investment Policy

- was first adopted by the Authority in December 2014. At that time, it was not envisioned that the portfolio would reach its current size. Therefore, the maturity duration of the portfolio was set to short term benchmarks, more suitable for a daily liquidity portfolio.
- Currently, the portfolio has maturities out to five years, with a concentration in the one-to-three-year range. The portfolio duration measurement is 1.10 (1.0 = 1 year). Purchases in the two-to-three-year range are anticipated to expand as staff attempt to prudently and safely lock in higher rates for as long a maturity duration as liquidity demands demonstrate is appropriate.
- Staff will research and recommend alternative benchmark(s) to the Committee which better reflect the current size and duration of the portfolio.
- **B. Monthly Investment Portfolio Report**: The Committee received reports and discussed the Monthly Revenue Report as provided in the packet.
- **C. Monthly Revenue Report:** The Committee received reports and discussed the Monthly Revenue Report as provided in the packet.
- **D. Monthly Operating Budget:** The Committee received reports and discussed the Monthly Operating Budget Report as provided in the packet.
- **E. NVTA Update (Verbal Report):** NVTA's CEO thanked the Finance team for the diligent work. She also stated that NVTA is in great financial standing which helps in NVTA's mission in funding projects.

Attachments:

- A. Investment Portfolio Report
- **B.** Monthly Revenue Report
- **C.** Monthly Operating Budget Report

ATTACHMENT A

NORTHERN VIRGINIA TRANSPORTATION AUTHORITY MEMORANDUM

FOR: Chair Phyllis J. Randall and Members

Northern Virginia Transportation Authority

FROM: Michael Longhi, Chief Financial Officer

DATE: April 6, 2023

SUBJECT: Investment Portfolio Report

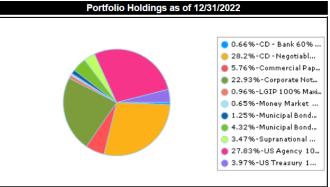
- **1. Purpose:** To provide the Northern Virginia Transportation Authority (NVTA) with required reports on investment activities and portfolio performance through January 31, 2023.
- **2. Background:** This report is on investment activity through January 2023 and affirms the portfolio's investments were acquired on the basis of safety, liquidity, and then yield. This report summarizes the portfolio structure and adherence to the NVTA Investment Policy.



Northern Virginia Transportation Authority Distribution by Asset Category - Book Value Report Group: Regional Revenue

Begin Date: 12/31/2022, End Date: 1/31/2023

| | Asset | Category Allocation | | |
|---|--------------------------|------------------------------|-------------------------|-----------------------------|
| Asset Category | Book Value 12/31/2022 | % of Portfolio 12/31/2022 | Book Value 1/31/2023 | % of Portfolio 1/31/2023 |
| CD - Bank 60% Maximum | 10,107,695.95 | 0.66 | 10,107,695.95 | 0.65 |
| CD - Negotiable 25% Maximum | 431,628,298.54 | 28.20 | 431,618,838.88 | 27.80 |
| Commercial Paper 35% / 5% Maximum | 88,105,195.80 | 5.76 | 110,808,377.57 | 7.14 |
| Corporate Notes 50% Maximum | 350,995,941.10 | 22.93 | 350,847,893.54 | 22.60 |
| LGIP 100% Maximum | 14,696,160.35 | 0.96 | 12,954,006.26 | 0.83 |
| Money Market 60% Maximum | 9,949,646.27 | 0.65 | 35,910,607.14 | 2.31 |
| Municipal Bonds - US 75% Maximum | 19,187,684.71 | 1.25 | 19,171,525.75 | 1.23 |
| Municipal Bonds - Virginia 75% Maximum | 66,142,320.08 | 4.32 | 66,126,790.87 | 4.26 |
| Supranational 15% Maximum | 53,186,343.37 | 3.47 | 53,147,129.15 | 3.42 |
| US Agency 100% Maximum | 426,072,904.84 | 27.83 | 401,073,752.08 | 25.83 |
| US Treasury 100% Maximum | 60,728,471.99 | 3.97 | 60,757,612.34 | 3.91 |
| Total / Average | 1,530,800,663.00 | 100.00 | 1,552,524,229.53 | 100.00 |





3. Current Period Reports:

a. The <u>safety</u> of the portfolio is reflected in the actual composition of the portfolio as shown above.

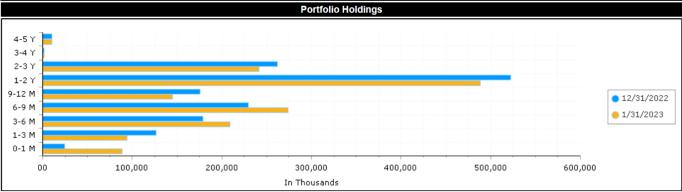


Northern Virginia Transportation Authority Distribution by Maturity Range - Book Value

Report Group: Regional Revenue

Begin Date: 12/31/2022, End Date: 1/31/2023

| | | Maturity Range Allocation | | |
|-----------------|--------------------------|------------------------------|-------------------------|-----------------------------|
| Maturity Range | Book Value 12/31/2022 | % of Portfolio 12/31/2022 | Book Value 1/31/2023 | % of Portfolio 1/31/2023 |
| 0-1 Month | 24,645,806.62 | 1.61 | 88,864,613.40 | 5.72 |
| 1-3 Months | 126,346,308.33 | 8.25 | 93,972,736.99 | 6.05 |
| 3-6 Months | 178,520,283.86 | 11.66 | 209,058,217.54 | 13.47 |
| 6-9 Months | 229,505,651.04 | 14.99 | 273,912,542.46 | 17.64 |
| 9-12 Months | 176,089,909.20 | 11.50 | 144,633,919.76 | 9.32 |
| 1-2 Years | 522,404,008.02 | 34.13 | 488,693,041.80 | 31.48 |
| 2-3 Years | 261,655,568.61 | 17.09 | 241,759,337.10 | 15.57 |
| 3-4 Years | 1,633,127.32 | 0.11 | 1,629,820.48 | 0.10 |
| 4-5 Years | 10,000,000.00 | 0.65 | 10,000,000.00 | 0.64 |
| Total / Average | 1,530,800,663.00 | 100.00 | 1,552,524,229.53 | 100.00 |



b. The <u>liquidity</u> of the portfolio is reflected in the portfolio's duration of 1.10 (1.0 = 1 year) and the maturity schedule is shown above.

| NVTA | Jan-23 |
|----------------------------------|-----------|
| Investment Benchmarks | Month End |
| Fed Funds Rate | 4.33% |
| Treasury 90 Day T Bill | 4.70% |
| Local Government Investment Pool | 4.63% |
| Virginia Non-Arbitrage Program | 4.63% |
| NVTA Performance | 2.18% |

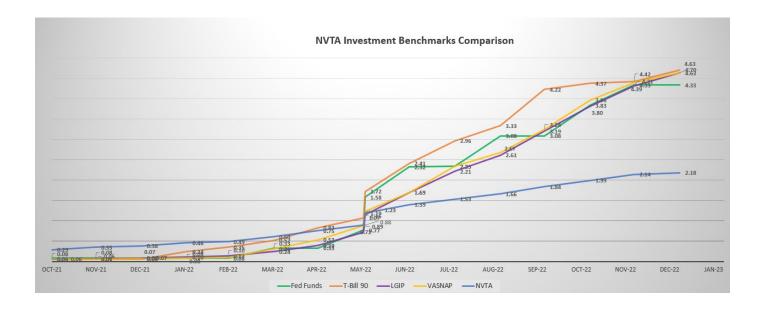
Source: Bloomberg/NVTA Statements

c. The <u>yield</u> on the portfolio at the end of January 2023 was 2.18%. The NVTA's Investment Policy specifies the benchmarks shown above for yield performance comparison.

4. Portfolio Analysis & Statistics Overview:

- a. Safety: The portfolio is invested primarily in:
 - I. Local Government Investment Pools (0.83% from 0.96%)

- II. Collateralized bank money market accounts (2.96% from 1.31%)
- III. Commercial Paper (7.14% from 5.76%)
- IV. Negotiable CD's (27.80% from 28.20%)
- V. AAA/AA rated investment grade corporate bonds (22.60% from 22.93%)
- VI. Supranational Securities (3.42% from 3.47%)
- VII. Treasuries and Agencies (29.74% from 31.80%)
- VIII. VA & US Municipals (5.49% from 5.57%)
- **b. Liquidity**: The NVTA Portfolio duration is 1.10 in January 2023 (1.0 = 1 year). In expectation of continued interest rate increases. NVTA staff continues to ladder maturities such that approximately \$40-\$60 million of securities mature each month. This results in monthly opportunities to re-invest at increasing rates of return.
- c. Yield: Unprecedented rapidly rising market rates are continuing to offer safe opportunities to place positive monthly cash flows and reinvest maturities. The primary strategy question is will the Federal Open Markets Committee (FOMC) continue to increase rates to address inflation and the secondary question is how long the FOMC will hold rates before making any reductions.
 - i. Staff are continuing the strategy of re-investing maturities and monthly revenue by keeping a one-to-two-year maturity profile. Because we anticipate that the Fed will continue to raise rates, although at a reduced pace, then hold those rates for a period of 6 months to a year, before making further changes.
 - ii. Staff are also considering changes to the policy benchmarks since the current benchmarks mostly reflect investment portfolios of under one year whereas the portfolio's maturity ranges are currently in the one-to-three-year range.



- **5. Custodian Certification:** Truist Bank is the custodian of all NVTA's investment purchases and is where all of NVTA's non-deposit investments are held. Deposit type investments are protected through the Commonwealth of Virginia collateralization program or FDIC Insurance.
- **6. Policy Required Reports:** The attached Compliance GASB 40 Report addresses specific Investment Policy requirements regarding the purchase and holding of securities. This report is fundamental for the Authority's Annual Financial Statements and annual audit. The attached report documents:
 - **a.** Compliance Investment Policy, Summary: The report shows the percentage of the portfolio by each type of investment.
 - **b. Investment Portfolio By Maturity Range:** The report shows the yield to maturity, and percentage of the portfolio which each type of investment represents.
 - **c. Portfolio Holdings by Custodian**: This report shows each depository, investment firm or custodian holding NVTA securities or cash.

Attachment: Compliance - GASB 40 Report

Attachment



| | | Portfolio Holdings Complia | nce - GASB 40 Report - As | of 1/31/2023 | | Portfolio Holdings Compliance - GASB 40 Report - As of 1/31/2023 | | | | | | | | | | |
|--|------------------------|---|--------------------------------|--------------------------------|--------------------------------|--|--------------------------|-------------------|---------------------|--------------------------|-------------------------|-------------------|----------------|-------------------------|--|--|
| Description | CUSIP/Ticker | Issuer | Face Amount/Shares | Book Value | Market Value | Credit Rating | Credit Rating 2 | % of Portfolio | Days To Maturity | Days To Call/Maturity | Maturity Date | Next Call Date | YTM @ Cost | Duration To Maturity | | |
| Certificate Of Deposit | | | | | | | | | | | | | | | | |
| Bayerische Landesbank3.88 6/27/2024 | 0727MCXE2 | Bayerische Landesbank | 20,000,000.00 | 20,021,817.24 | 19,773,000.00 | Fitch-F1 | Moodys-P1 | 1.29 | 513 | 513 | 6/27/2024 | | 3.816 | 1.36 | | |
| Bayerische Landesbank 3.88 7/26/2024 | 0727MCXA0 | Bayerische Landesbank | 30,000,000.00 | 30,034,455.85 | 29,642,700.00 | Fitch-F1 | Moodys-P1 | 1.93 | 542 | 542 | 7/26/2024 | | 3.799 | 1.46 | | |
| Credit Suisse 0.68 10/10/2023 | 22552G4R8 | Credit Suisse | 15,000,000.00 | 15,006,223.59 | 14,588,850.00 | S&P-A1 | Moodys-P1 | 0.96 | 252 | 252 | 10/10/2023 | | 0.619 | 0.70 | | |
| Credit Suisse 0.75 1/10/2024 | 22552G4T4 | Credit Suisse | 15,000,000.00 | 15,006,995.52 | 14,446,950.00 | S&P-A1 | Moodys-P1 | 0.96 | 344 | 344 | 1/10/2024 | | 0.700 | 0.96 | | |
| John Marshall Bank 5.01 1/15/2024 | JMBCD01152024 | John Marshall Bank | 10,107,695.95 | 10,107,695.95 | 10,107,695.95 | None | None | 0.65 | 349 | 349 | 1/15/2024 | | 5.010 | 0.96 | | |
| Natixis 4.86 9/22/2023 | 63873QWS9 | Natixis | 21,000,000.00 | 21,000,000.00 | 20,952,540.00 | S&P-A1 | Moodys-P1 | 1.35 | 234 | 234 | 9/22/2023 | | 4.860 | 0.65 | | |
| Natixis 5.56 10/24/2023 | 63873QXG4 | Natixis | 25,000,000.00 | 25,000,000.00 | 25,054,500.00 | S&P-A1 | Moodys-P1 | 1.61 | 266 | 266 | 10/24/2023 | | 5.560 | 0.74 | | |
| Nordea Bank0.26 4/20/2023 | 65558UGN6 | Nordea Bank | 30,000,000.00 | 30,000,000.00 | 29,727,600.00 | S&P-A1+ | Moodys-P1 | 1.93 | 79 | 79 | 4/20/2023 | | 0.260 | 0.22 | | |
| Nordea Bank2.6 12/20/2023 | 65558USB9 | Nordea Bank | 25,000,000.00 | 25,012,750.00 | 24,521,500.00 | S&P-A1+ | Moodys-P1 | 1.61 | 323 | 323 | 12/20/2023 | | 2.540 | 0.90 | | |
| Rabobank 0.26 2/23/2023 | 21684LAZ5 | Rabobank | 40,000,000.00 | 40,000,000.00 | 39,899,200.00 | S&P-A1 | Moodys-P1 | 2.57 | 23 | 23 | 2/23/2023 | | 0.260 | 0.06 | | |
| Rabobank 3.57 8/2/2024 | 21684XYT7 | Rabobank | 18,500,000.00 | 18,500,000.00 | 18,176,065.00 | S&P-A1 | Moodys-P1 | 1.19 | 549 | 549 | 8/2/2024 | | 3.570 | 1.46 | | |
| Royal Bank of Canada 4.27 10/13/2023 Standard Chartered Bank 0.35 6/16/2023 | 78015JD61 85325VQ37 | Royal Bank of Canada Standard Chartered Bank | 25,000,000.00 25,000,000.00 | 25,011,781.64 25,001,874.73 | 24,834,750.00 24,605,500.00 | S&P-A1 S&P-A1 | Moodys-P1 Moodys-P1 | 1.61 | 255 136 | 255 136 | 10/13/2023 6/16/2023 | | 4.199 0.330 | 0.71 | | |
| Standard Chartered Bank 0.35 7/20/2023 | 85325VQ60 | Standard Chartered Bank | 30.000,000.00 | 30.004.224.25 | 29,406,600.00 | S&P-A1 | Moodys-P1 | 1.93 | 170 | 170 | 7/20/2023 | | 0.330 | 0.38 | | |
| Swedbank 0.95 10/22/2024 | 87019V4A2 | Swedbank | 22,000,000.00 | 22,018,716.06 | 20,570,880.00 | S&P-A1 | Moodys-P1 | 1.42 | 630 | 630 | 10/22/2024 | | 0.899 | 1.75 | | |
| Swedbank 6.33 10/22/2024 Swedbank 5.36 11/17/2023 | 87019V4A2 87019WEX9 | Swedbank | 25.000,000.00 | 25,000,000,00 | 25.023.000.00 | S&P-A1 | Moodys-P1 | 1.61 | 290 | 290 | 11/17/2023 | | 5.360 | 0.81 | | |
| TD Bank 3.63 6/27/2023 | 89114WZS7 | TD Bank | 20,000,000.00 | 20,000,000.00 | 19,892,400.00 | S&P-A1+ | Moodys-P1 | 1.29 | 147 | 147 | 6/27/2023 | | 3.630 | 0.41 | | |
| TD Bank 3.75 7/11/2023 | 89115B5E6 | TD Bank | 30.000,000.00 | 30.000.000.00 | 29,833,200.00 | S&P-A1 | Moodys-P1 | 1.93 | 161 | 161 | 7/11/2023 | | 3.750 | 0.45 | | |
| TD Bank 4.02 8/16/2023 | 89115BHE3 | TD Bank | 15,000,000.00 | 15,000,000.00 | 14,912,550.00 | S&P-A1+ | Moodys-P1 | 0.96 | 197 | 197 | 8/16/2023 | | 4.020 | 0.55 | | |
| Sub Total / Average Certificate Of Deposit | 0311301123 | TO SUM | 441,607,695.95 | 441,726,534.83 | 435,969,480.95 | 50.712 | Wicodys i I | 28.41 | 269 | 269 | 0/10/2023 | | 2.653 | 0.74 | | |
| Corporate | | | ,, | ,, | | | | | | | | | | | | |
| Apple0.75 5/11/2023 | 037833DV9 | Apple | 5.000.000.00 | 5,006,414.79 | 4,945,600.00 | S&P-AA+ | Moodys-Aaa | 0.32 | 100 | 100 | 5/11/2023 | | 0.280 | 0.28 | | |
| Apple2.4 5/3/2023 | 037833AK6 | Apple | 2,500,000.00 | 2,512,934.03 | 2,485,950.00 | S&P-AA+ | Moodys-Aaa | 0.16 | 92 | 92 | 5/3/2023 | | 0.340 | 0.26 | | |
| Apple2.85 5/11/2024-24 | 037833CU2 | Apple | 2,135,000.00 | 2,198,947.71 | 2,090,271.75 | S&P-AA+ | Moodys-Aaa | 0.14 | 466 | 405 | 5/11/2024 | 3/11/2024 | 0.484 | 1.26 | | |
| Apple2.85 5/11/2024-24 | 037833CU2 | Apple | 10,000,000.00 | 10,305,161.18 | 9,790,500.00 | S&P-AA+ | Moodys-Aaa | 0.64 | 466 | 405 | 5/11/2024 | 3/11/2024 | 0.442 | 1.26 | | |
| Apple3.45 5/6/2024 | 037833AS9 | Apple | 10,000,000.00 | 10,394,637.99 | 9,898,700.00 | S&P-AA+ | Moodys-Aaa | 0.64 | 461 | 461 | 5/6/2024 | | 0.310 | 1.24 | | |
| Asian Development Bank 2.75 3/17/2023 | 045167EH2 | Asian Development Bank | 18,083,000.00 | 18,138,637.21 | 18,040,324.12 | S&P-AAA | Moodys-Aaa | 1.16 | 45 | 45 | 3/17/2023 | | 0.250 | 0.13 | | |
| Barclays Capital 0 8/23/2023 | 06743VVP2 | Barclays Capital | 23,000,000.00 | 22,341,816.57 | 22,373,480.00 | S&P-A1 | Fitch-F1 | 1.48 | 204 | 204 | 8/23/2023 | | 5.203 | 0.56 | | |
| Berkshire Hathaway2.75 3/15/2023-23 | 084670BR8 | Berkshire Hathaway | 10,000,000.00 | 10,024,285.80 | 9,978,600.00 | S&P-AA | Moodys-Aa2 | 0.64 | 43 | 43 | 3/15/2023 | | 0.665 | 0.12 | | |
| Berkshire Hathaway2.75 3/15/2023-23 | 084670BR8 | Berkshire Hathaway | 5,000,000.00 | 5,013,478.18 | 4,989,300.00 | S&P-AA | Moodys-Aa2 | 0.32 | 43 | 43 | 3/15/2023 | | 0.449 | 0.12 | | |
| Berkshire Hathaway2.75 3/15/2023-23 | 084670BR8 | Berkshire Hathaway | 8,200,000.00 | 8,221,589.55 | 8,182,452.00 | S&P-AA | Moodys-Aa2 | 0.53 | 43 | 43 | 3/15/2023 | | 0.501 | 0.12 | | |
| Credit Suisse 0 3/13/2023 | 2254EBQD6 | Credit Suisse | 20,000,000.00 | 19,924,377.77 | 19,900,200.00 | S&P-A1 | Moodys-P1 | 1.29 | 41 | 41 | 3/13/2023 | | 3.404 | 0.11 | | |
| Exxon Mobil 2.019 8/16/2024-24 | 30231GBC5 | Exxon Mobil | 10,000,000.00 | 10,200,520.55 | 9,642,300.00 | S&P-AA- | Moodys-Aa1 | 0.64 | 563 | 532 | 8/16/2024 | 7/16/2024 | 0.699 | 1.51 | | |
| Exxon Mobil 2.709 3/6/2025-24 | 30231GAF9 | Exxon Mobil | 9,500,000.00 | 9,328,518.08 | 9,213,955.00 | S&P-AA- | Moodys-Aa2 | 0.61 | 765 | 675 | 3/6/2025 | 12/6/2024 | 3.619 | 2.03 | | |
| Exxon Mobil 2.992 3/19/2025 | 30231GBH4 | Exxon Mobil | 20,000,000.00 | 19,951,794.51 | 19,445,000.00 | S&P-AA- | Moodys-Aa2 | 1.29 | 778 | 778 | 3/19/2025 | | 3.110 | 2.06 | | |
| Guardian Life 1.1 6/23/2025 | 40139LAG8 | Guardian Life | 13,000,000.00 | 12,348,936.15 | 11,888,370.00 | S&P-AA+ | Moodys-Aa2 | 0.84 | 874 | 874 | 6/23/2025 | | 3.320 | 2.37 | | |
| Guardian Life 1.1 6/23/2025 IBRD 0.25 11/24/2023 | 40139LAG8 459058JM6 | Guardian Life IBRD | 9,456,000.00 25,000,000.00 | 8,877,784.93 25,008,491.94 | 8,647,417.44 24,089,500.00 | S&P-AA+ S&P-AAA | Moodys-Aa2 | 0.61 1.61 | 874 297 | 874 297 | 6/23/2025 11/24/2023 | | 3.829 0.208 | 2.37 0.81 | | |
| International Finance Corp 5 11/15/2027-24 | 45958JM6 45950VRK4 | International Finance Corp | 10,000,000.00 | 10,000,000.00 | 10,124,500.00 | S&P-AAA S&P-AAA | Moodys-Aaa Moodys-Aaa | 0.64 | 1,749 | 654 | 11/24/2023 | 11/15/2024 | 5.000 | 4.28 | | |
| Kookmin Bank 0 8/18/2023 | 50050FVJ6 | Kookmin Bank | 10,000,000.00 | 9,703,158.31 | 9,734,400.00 | S&P-AAA | Moodys-P1 | 0.64 | 199 | 199 | 8/18/2023 | 11/15/2024 | 5.594 | 0.55 | | |
| Mass Mutual Global Funding 0.48 8/28/2023 | 57629WCV0 | Mass Mutual Global Funding | 15,000,000.00 | 15,011,622.28 | 14,622,300.00 | S&P-AA+ | Moodys-Aa3 | 0.96 | 209 | 209 | 8/28/2023 | | 0.344 | 0.58 | | |
| Mass Mutual Global Funding 0.48 8/28/2023 | 57629WCV0 | Mass Mutual Global Funding | 15,000,000.00 | 15,011,634.71 | 14,622,300.00 | S&P-AA+ | Moodys-Aa3 | 0.96 | 209 | 209 | 8/28/2023 | | 0.344 | 0.58 | | |
| Mass Mutual Global Funding 2.75 6/22/2024 | 57629WCE8 | Mass Mutual Global Funding | 5,000,000.00 | 5,140,939.02 | 4,860,600.00 | S&P-AA+ | Moodys-Aa3 | 0.32 | 508 | 508 | 6/22/2024 | | 0.701 | 1.37 | | |
| Mass Mutual Global Funding 3.6 4/9/2024 | 57629WBV1 | Mass Mutual Global Funding | 7,210,000.00 | 7,482,483.44 | 7,090,386.10 | S&P-AA+ | Moodys-Aa3 | 0.46 | 434 | 434 | 4/9/2024 | | 0.400 | 1.16 | | |
| MetLife 0.45 9/1/2023 | 59217GEK1 | MetLife | 20,000,000.00 | 20,013,575.32 | 19,484,200.00 | S&P-AA- | Moodys-Aa3 | 1.29 | 213 | 213 | 9/1/2023 | | 0.333 | 0.58 | | |
| MetLife 0.45 9/1/2023 | 59217GEK1 | MetLife | 10.000.000.00 | 10.008.684.55 | 9,742,100,00 | S&P-AA- | Moodys-Aa3 | 0.64 | 213 | 213 | 9/1/2023 | | 0.301 | 0.58 | | |
| MetLife 0.45 9/1/2023 | 59217GEK1 | MetLife | 13,920,000.00 | 13,932,133.72 | 13,561,003.20 | S&P-AA- | Moodys-Aa3 | 0.90 | 213 | 213 | 9/1/2023 | | 0.300 | 0.58 | | |
| MetLife 2.8 3/21/2025 | 59217GEW5 | MetLife | 17,500,000.00 | 17,280,481.15 | 16,812,425.00 | S&P-AA- | Moodys-Aa3 | 1.13 | 780 | 780 | 3/21/2025 | | 3.420 | 2.07 | | |
| Microsoft Corp 3.625 12/15/2023-23 | 594918AW4 | Microsoft Corp | 13,000,000.00 | 13,347,351.88 | 12,884,040.00 | S&P-AAA | Moodys-Aaa | 0.84 | 318 | 288 | 12/15/2023 | 11/15/2023 | 0.530 | 0.86 | | |
| MUFG Bank LTD/NY 0 5/22/2023 | 62479MSN4 | MUFG Bank LTD/NY | 30,000,000.00 | 29,549,525.00 | 29,568,300.00 | S&P-A1 | Moodys-P1 | 1.93 | 111 | 111 | 5/22/2023 | | 4.973 | 0.30 | | |
| MUFG Bank LTD/NY 0 6/20/2023 | 62479MTL7 | MUFG Bank LTD/NY | 15,000,000.00 | 14,709,499.92 | 14,720,250.00 | S&P-A1 | Moodys-P1 | 0.96 | 140 | 140 | 6/20/2023 | | 5.108 | 0.38 | | |
| Nestle 3.35 9/24/2023-23 | 641062AD6 | Nestle | 15,665,000.00 | 15,957,892.25 | 15,509,759.85 | S&P-AA- | Moodys-Aa3 | 1.01 | 236 | 205 | 9/24/2023 | 8/24/2023 | 0.437 | 0.64 | | |
| New York Life 0.4 10/21/2023 | 64952WDT7 | New York Life | 20,000,000.00 | 20,012,918.94 | 19,349,600.00 | S&P-AA+ | Moodys-Aaa | 1.29 | 263 | 263 | 10/21/2023 | | 0.310 | 0.72 | | |
| New York Life 0.9 10/29/2024 | 64952WEJ8 | New York Life | 7,500,000.00 | 7,492,126.72 | 7,002,600.00 | S&P-AA+ | Moodys-Aaa | 0.48 | 637 | 637 | 10/29/2024 | | 0.961 | 1.73 | | |
| New York Life 1.1 5/5/2023 | 64952WDP5 | New York Life | 18,175,000.00 | 18,215,683.39 | 18,003,246.25 | S&P-AA+ | Moodys-Aaa | 1.17 | 94 | 94 | 5/5/2023 | | 0.230 | 0.26 | | |
| New York Life 2.875 4/10/2024 | 64952WDG5 | New York Life | 4,525,000.00 | 4,658,818.98 | 4,417,033.50 | S&P-AA+ | Moodys-Aaa | 0.29 | 435 | 435 | 4/10/2024 | | 0.378 | 1.17 | | |
| Pacific Life 1.2 6/24/2025 | 6944PL2B4 | Pacific Life | 5,000,000.00 | 4,681,214.89 | 4,585,800.00 | S&P-AA- | Moodys-Aa3 | 0.32 | 875 | 875 | 6/24/2025 | | 4.050 | 2.37 | | |
| PEFCO 0.55 7/30/2024 | 74274TAG5 | PEFCO | 10,000,000.00 | 9,374,008.78 | 9,397,700.00 | Moodys-Aaa | Fitch-AA+ | 0.64 | 546 | 546 | 7/30/2024 | | 4.960 | 1.50 | | |
| Pricoa Global Funding 2.4 9/23/2024 | 74153WCL1 | Pricoa Global Funding | 9,000,000.00 | 9,248,607.51 | 8,629,110.00 | S&P-AA- | Moodys-Aa3 | 0.58 | 601 | 601 | 9/23/2024 | | 0.700 | 1.61 | | |
| Pricoa Global Funding 2.4 9/23/2024 | 74153WCL1 | Pricoa Global Funding | 10,000,000.00 | 9,519,927.16 | 9,587,900.00 | S&P-AA- | Moodys-Aa3 | 0.64 | 601 | 601 | 9/23/2024 | | 5.510 | 1.61 | | |
| Standard Chartered Bank 0.01 8/11/2023 | 85324UVB6 | Standard Chartered Bank | 15,000,000.00 | 14,580,000.00 | 14,615,550.00 | S&P-A1 | Moodys-P1 | 0.96 | 192 | 192 | 8/11/2023 | | 5.535 | 0.53 | | |
| USAA Capital 3.375 5/1/2025 | 90327QD89 | USAA Capital | 10,000,000.00 | 9,952,181.76 | 9,706,000.00 | S&P-AA | Moodys-Aa1 | 0.64 | 821 | 821 | 5/1/2025 | | 3.600 | 2.17 | | |

| Description | CUSIP/Ticker | Issuer | Face Amount/Shares | Book Value | Market Value | Credit Rating | Credit Rating | % of | Days To | Days To | Maturity | Next Call | | Duration To |
|---|----------------------|--------------------------------------|------------------------------------|---------------------------|---------------------------|--------------------|---------------|-------------------|-----------------|----------------------|-------------------|-------------------|-------------------|------------------|
| Walmart3.4 6/26/2023-23 | 931142EK5 | Walmart | 10.000.000.00 | 10,120,603.64 | 9,946,600.00 | S&P-AA | Moodys-Aa2 | Portfolio 0.64 | Maturity 146 | Call/Maturity 115 | Date 6/26/2023 | Date 5/26/2023 | Cost 0.372 | Maturity 0.40 |
| | 931142EK5 | waimart | 517,369,000.00 | 514,803,400.26 | | S&P-AA | Moodys-Aa2 | | 365 | 338 | 6/26/2023 | 5/26/2023 | 2.152 | 0.40 |
| Sub Total / Average Corporate Local Government Investment Pool | | | 517,509,000.00 | 514,605,400.20 | 504,179,024.21 | | | 33.28 | 303 | 330 | | | 2.132 | 0.98 |
| Commonweath of VirginiaLGIP | LGIP0825 | Commonweath of Virginia | 12,265.25 | 12,265.25 | 12,265.25 | S&P-AAA | NR | 0.00 | 1 | | N/A | N/A | 4.628 | 0.00 |
| Commonweath of Virginia LGIP | LGIP0825 LGIP0549 | Commonweath of Virginia | 12,265.25 | 12,265.25 | 12,941,741.01 | S&P-AAA S&P-AAA | NR NR | 0.00 | 1 | 1 | N/A N/A | N/A N/A | 4.628 | 0.00 |
| | LGIPU549 | Commonweath of Virginia | 12,941,741.01 | 12,941,741.01 | 12,941,741.01 | S&P-AAA | NK | 0.83 | 1 | 1 | N/A | N/A | 4.628 | 0.00 |
| Sub Total / Average Local Government Investment Pool Money Market | | | 12,954,006.26 | 12,954,006.26 | 12,954,006.26 | | | 0.83 | 1 | 1 | | | 4.628 | 0.00 |
| John Marshall Bank ICS MM | MM60000 | John Marshall Bank ICS | 6.055.306.61 | 6.055.306.61 | 6.055.306.61 | NR | NR | 0.39 | 1 | 1 | N/A | N/A | 4.680 | 0.00 |
| | | | | | | | | | | | | | | |
| Truist MM | MM1006 MM0667 | Truist | 26,842,603.71 9.361.00 | 26,842,603.71 9.361.00 | 26,842,603.71 9.361.00 | NR NR | NR NR | 1.73 0.00 | 1 | 1 | N/A N/A | N/A | 4.166 | 0.00 |
| United Bank Ck MM | MM3272 | United Bank Ck | 9,361.00 3,003,335.82 | 3,003,335.82 | 9,361.00 3,003,335.82 | NR NR | NR NR | 0.00 | 1 | 1 | N/A N/A | N/A N/A | 0.000 4.480 | |
| United Bank MM | IVIIVI3272 | United Bank | 35.910.607.14 | | | NK | NK | 2.31 | | 1 | N/A | N/A | | 0.00 |
| Sub Total / Average Money Market | | | 35,910,607.14 | 35,910,607.14 | 35,910,607.14 | | | 2.31 | 1 | 1 | | | 4.278 | 0.00 |
| Municipal | 0444041400 | | 7 000 000 00 | 7 000 747 40 | | | | 0.45 | 040 | 040 | 0/4/0005 | | 0.000 | 2.47 |
| Arlington County 0.79 8/1/2025 | 041431VG9 | Arlington County | 7,000,000.00 | 7,032,717.16 | 6,388,900.00 | S&P-AAA | Moodys-Aaa | 0.45 | 913 | 913 | 8/1/2025 | | 0.600 | 2.47 |
| Calvert County MD 2 5/1/2023 | 131537T44 | Calvert County MD | 2,640,000.00 | 2,650,368.48 | 2,624,503.20 | S&P-AAA | Fitch-AAA | 0.17 | 90 | 90 | 5/1/2023 | | 0.400 | 0.25 |
| Calvert County MD 2 5/1/2024 | 131537T51 | Calvert County MD | 2,330,000.00 | 2,373,242.02 | 2,264,084.30 | S&P-AAA | Fitch-AAA | 0.15 | 456 | 456 | 5/1/2024 | | 0.500 | 1.23 |
| Calvert County MD 2 5/1/2025 | 131537T69 | Calvert County MD | 2,620,000.00 | 2,698,292.93 | 2,494,266.20 | S&P-AAA | Fitch-AAA | 0.17 | 821 | 821 | 5/1/2025 | | 0.650 | 2.20 |
| Carroll CNTY MD 2 11/1/2024 | 144880CK5 | Carroll CNTY MD | 2,385,000.00 | 2,450,392.73 | 2,293,416.00 | S&P-AAA | Moodys-Aaa | 0.15 | 640 | 640 | 11/1/2024 | | 0.420 | 1.72 |
| Carroll CNTY MD 2 11/1/2025 | 144880CL3 | Carroll CNTY MD | 1,890,000.00 | 1,963,214.59 | 1,782,005.40 | S&P-AAA | Moodys-Aaa | 0.12 | 1,005 | 1,005 | 11/1/2025 | | 0.570 | 2.67 |
| City Richmond GO 2 7/15/2023 | 76541VWT0 | City Richmond GO | 3,000,000.00 | 3,021,582.42 | 2,970,000.00 | S&P-AA+ | Moodys-Aa1 | 0.19 | 165 | 165 | 7/15/2023 | | 0.400 | 0.46 |
| City Richmond GO 2 7/15/2024 | 76541VWU7 | City Richmond GO | 3,000,000.00 | 3,064,787.66 | | S&P-AA+ | Moodys-Aa1 | 0.19 | 531 | 531 | 7/15/2024 | | 0.500 | 1.44 |
| City Richmond GO 2 7/15/2025 | 76541VWV5 | City Richmond GO | 410,000.00 | 423,875.61 | | S&P-AA+ | Moodys-Aa1 | 0.03 | 896 | 896 | 7/15/2025 | | 0.600 | 2.41 |
| FFX CNTY VA GO 0.645 10/1/2025 | 30382AKC5 | FFX CNTY VA GO | 5,000,000.00 | 5,023,014.12 | 4,552,850.00 | S&P-AAA | Moodys-Aaa | 0.32 | 974 | 974 | 10/1/2025 | | 0.470 | 2.64 |
| Florida State Revenue Bonds 1.258 7/1/2025 | 341271AD6 | Florida State Revenue Bonds | 7,000,000.00 | 7,036,015.00 | 6,461,490.00 | S&P-AA | Fitch-AA | 0.45 | 882 | 882 | 7/1/2025 | | 1.039 | 2.38 |
| Loudoun County Economic Development 0.35 12/1/2023 | 54602QAY7 | Loudoun County Economic Development | 1,930,000.00 | 1,930,634.47 | 1,862,411.40 | S&P-AA+ | Moodys-Aa1 | 0.12 | 304 | 304 | 12/1/2023 | | 0.310 | 0.83 |
| Loudoun County Economic Development 3.75 6/1/2026 | 54589SDQ4 | Loudoun County Economic Development | 1,500,000.00 | 1,629,820.48 | 1,455,060.00 | Fitch-AA+ | Moodys-Aa1 | 0.10 | 1,217 | 1,217 | 6/1/2026 | | 1.080 | 3.14 |
| VA Resources Auth Infrastructure Rev 0.436 11/1/20 | 92818NVA3 | VA Resources Auth Infrastructure Rev | 720,000.00 | 720,000.00 | 699,818.40 | S&P-AAA | Moodys-Aaa | 0.05 | 274 | 274 | 11/1/2023 | | 0.436 | 0.75 |
| VA Resources Auth Infrastructure Rev 0.636 11/1/20 | 92818NVB1 | VA Resources Auth Infrastructure Rev | 1,000,000.00 | 1,000,000.00 | 940,330.00 | S&P-AAA | Moodys-Aaa | 0.06 | 640 | 640 | 11/1/2024 | | 0.636 | 1.74 |
| VA Resources Auth Infrastructure Rev 0.736 11/1/20 | 92818NVC9 | VA Resources Auth Infrastructure Rev | 1,180,000.00 | 1,180,000.00 | 1,076,868.00 | S&P-AAA | Moodys-Aaa | 0.08 | 1,005 | 1,005 | 11/1/2025 | | 0.736 | 2.72 |
| VA Resources Auth Infrastructure Rev 0.75 11/1/202 | 92818NUA4 | VA Resources Auth Infrastructure Rev | 1,300,000.00 | 1,300,668.37 | 1,222,819.00 | S&P-AA | Moodys-Aa1 | 0.08 | 640 | 640 | 11/1/2024 | | 0.720 | 1.74 |
| VA St Housing Authority 2.15 8/1/2024 | 92812VWH5 | VA St Housing Authority | 665,000.00 | 653,304.89 | 638,572.90 | S&P-AA+ | Moodys-Aa1 | 0.04 | 548 | 548 | 8/1/2024 | | 3.375 | 1.47 |
| VA State College Building Auth 0.48 9/1/2024 | 92778WKQ8 | VA State College Building Auth | 22,820,000.00 | 22,825,285.11 | 21,417,026.40 | S&P-AA+ | Moodys-Aa1 | 1.47 | 579 | 579 | 9/1/2024 | | 0.465 | 1.58 |
| VA State College Building Auth 0.5 9/1/2023 | 92778WKP0 | VA State College Building Auth | 16,305,000.00 | 16,321,100.58 | 15,924,604.35 | S&P-AA+ | Moodys-Aa1 | 1.05 | 213 | 213 | 9/1/2023 | | 0.330 | 0.58 |
| Sub Total / Average Municipal | | | 84,695,000.00 | 85,298,316.62 | 80,366,840.95 | | | 5.45 | 580 | 580 | | | 0.543 | 1.57 |
| US Agency | | | | | | | | | | | | | | |
| FFCB 0.6 11/24/2025-21 | 3133EMHF2 | FFCB | 19,100,000.00 | 19,094,620.60 | 17,277,096.00 | S&P-AA+ | Moodys-Aaa | 1.23 | 1,028 | 1,028 | 11/24/2025 | | 0.610 | 2.79 |
| FHLB 0.27 3/28/2024-21 | 3130AKKF2 | FHLB | 15,000,000.00 | 14,999,455.25 | 14,248,200.00 | S&P-AA+ | Moodys-Aaa | 0.96 | 422 | 422 | 3/28/2024 | | 0.273 | 1.16 |
| FHLB 1 11/15/2024-22 | 3130APRF4 | FHLB | 22,500,000.00 | 22,511,496.09 | 21,159,450.00 | Moodys-Aaa | S&P-AA+ | 1.45 | 654 | 654 | 11/15/2024 | | 0.971 | 1.77 |
| FHLB 1 2/7/2024-22 | 3130AQLR2 | FHLB | 5,000,000.00 | 4,998,722.53 | 4,811,050.00 | S&P-AA+ | Moodys-Aaa | 0.32 | 372 | 372 | 2/7/2024 | | 1.025 | 1.01 |
| FHLB 1.04 7/11/2024-22 | 3130AQL27 | FHLB | 25,000,000.00 | 25,000,000.00 | 23,740,500.00 | S&P-AA+ | Moodys-Aaa | 1.61 | 527 | 70 | 7/11/2024 | 4/11/2023 | 1.040 | 1.44 |
| FHLB 1.1 1/13/2025-23 | 3130AQGT4 | FHLB | 20,000,000.00 | 19,967,472.63 | 18,760,800.00 | S&P-AA+ | Moodys-Aaa | 1.29 | 713 | 347 | 1/13/2025 | 1/13/2024 | 1.185 | 1.93 |
| FHLB 1.125 12/17/2024-22 | 3130AQ2U6 | FHLB | 20,000,000.00 | 20,000,000.00 | 18,815,600.00 | S&P-AA+ | Moodys-Aaa | 1.29 | 686 | 686 | 12/17/2024 | | 1.125 | 1.86 |
| FHLB 1.2 6/21/2024-22 | 3130AQP56 | FHLB | 26,500,000.00 | 26,500,000.00 | 25,263,510.00 | S&P-AAA | Moodys-Aaa | 1.70 | 507 | 80 | 6/21/2024 | 4/21/2023 | 1.200 | 1.38 |
| FHLB 1.28 6/11/2025-22 | 3130AQKY8 | FHLB | 20,000,000.00 | 20,000,000.00 | 18,667,000.00 | S&P-AA+ | Moodys-Aaa | 1.29 | 862 | 70 | 6/11/2025 | 4/11/2023 | 1.280 | 2.33 |
| FHLB 1.3 12/15/2025-22 | 3130AQ5U3 | FHLB | 25,000,000.00 | 24,995,512.49 | 23,102,000.00 | S&P-AA+ | Moodys-Aaa | 1.61 | 1,049 | 1,049 | 12/15/2025 | | 1.306 | 2.82 |
| FHLB 1.4 2/18/2025-22 | 3130AQQX4 | FHLB | 25,000,000.00 | 25,000,000.00 | 23,549,500.00 | S&P-AA+ | Moodys-Aaa | 1.61 | 749 | 749 | 2/18/2025 | | 1.400 | 2.01 |
| FHLB 1.67 3/1/2024-22 | 3130AR6G1 | FHLB | 26,000,000.00 | 26,000,000.00 | 25,147,720.00 | S&P-AA+ | Moodys-Aaa | 1.67 | 395 | 395 | 3/1/2024 | | 1.670 | 1.07 |
| FHLB 1.78 4/8/2024-22 | 3130AR6H9 | FHLB | 18,500,000.00 | 18,500,000.00 | 17,867,670.00 | S&P-AA+ | Moodys-Aaa | 1.19 | 433 | 433 | 4/8/2024 | | 1.780 | 1.17 |
| FHLB 2.5 2/28/2024-22 | 3130ARQX2 | FHLB | 25,000,000.00 | 25,000,000.00 | 24,396,500.00 | S&P-AA+ | Moodys-Aaa | 1.61 | 393 | 393 | 2/28/2024 | | 2.500 | 1.06 |
| FHLB 2.64 8/28/2024-22 | 3130ARKP5 | FHLB | 30,000,000.00 | 30,000,000.00 | 29,092,500.00 | S&P-AA+ | Moodys-Aaa | 1.93 | 575 | 575 | 8/28/2024 | | 2.640 | 1.53 |
| FHLMC 0.375 4/8/2024-21 | 3134GWYD2 | FHLMC | 15,000,000.00 | 15,006,472.49 | 14,247,300.00 | Fitch-AAA | Moodys-Aaa | 0.96 | 433 | 433 | 4/8/2024 | | 0.338 | 1.18 |
| FHLMC 2.57 1/22/2024-22 | 3134GXRZ9 | FHLMC | 28,500,000.00 | 28,500,000.00 | 27,873,285.00 | S&P-AA+ | Moodys-Aaa | 1.83 | 356 | 356 | 1/22/2024 | | 2.570 | 0.97 |
| FHLMC 3.75 8/28/2024-22 | 3134GXP40 | FHLMC | 10,000,000.00 | 10,000,000.00 | 9,845,800.00 | S&P-AA+ | Moodys-Aaa | 0.64 | 575 | 575 | 8/28/2024 | | 3.750 | 1.52 |
| FHLMC 4.03 5/28/2025-22 | 3134GXT95 | FHLMC | 25,000,000.00 | 25,000,000.00 | | S&P-AA+ | Moodys-Aaa | 1.61 | 848 | 848 | 5/28/2025 | | 4.030 | 2.23 |
| Sub Total / Average US Agency | | | 401,100,000.00 | 401,073,752.08 | 382,502,231.00 | | , , , , , , | 25.80 | 619 | 505 | | | 1.682 | 1.67 |
| US Treasury | | | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | ,, | 112,512,231.00 | | | | | | | | | |
| T-Note 1.625 5/31/2023 | 912828R69 | Treasury | 21,000,000.00 | 20,915,875.37 | 20,785,170.00 | Fitch-AAA | Moodys-Aaa | 1.35 | 120 | 120 | 5/31/2023 | | 2.867 | 0.33 |
| T-Note 1.023 3/31/2023 T-Note 2.5 4/30/2024 | 91282CEK3 | Treasury | 20.000,000.00 | 19,950,573.84 | 19.482.000.00 | Moodys-Aaa | None | 1.29 | 455 | 455 | 4/30/2024 | | 2.705 | 1.23 |
| T-Note 2.75 5/15/2025 | 91282CEQ0 | Treasury | 20,000,000.00 | 19,891,163.13 | 19,425,800.00 | Moodys-Aaa | None | 1.29 | 835 | 835 | 5/15/2025 | | 3.000 | 2.22 |
| Sub Total / Average US Treasury | J1202CLQ0 | r casal y | 61,000,000.00 | 60,757,612.34 | | -FIOOUYS-Mdd | INOILE | 3.92 | 464 | 464 | J/ 1J/ 2023 | | 2.857 | 1.24 |
| Total / Average US Treasury Total / Average | | | 1.554.636.309.35 | 1.552.524.229.53 | | | | 100 | 408 | 369 | | | 2.857 | 1.10 |
| Total / Average | | | 1,334,030,309.33 | 1,332,324,229.33 | 1,311,373,700.31 | | | 100 | 400 | 303 | | | 2.103 | 1.10 |

ATTACHMENT B

NORTHERN VIRGINIA TRANSPORTATION AUTHORITY MEMORANDUM

FOR: Chair Phyllis J. Randall and Members

Northern Virginia Transportation Authority

FROM: Michael Longhi, Chief Financial Officer

DATE: April 6, 2023

SUBJECT: Monthly Revenue Report

1. Purpose: To update the Northern Virginia Transportation Authority (NVTA) on monthly revenue receipts and 30% funds distributed to member localities.

2. Background: The attached reports reflect funding received and distributed through February 28, 2023.

3. Comments:

- a. FY2023 Revenues (Attachment A)
 - I. The Authority has received approximately \$236.2 million through the February 28, 2023, transfers from the Commonwealth.
 - 1. \$15 million of the annual Northern Virginia District Transfer.
 - 2. \$20.1 million in Regional Congestion Relief Fees.
 - 3. \$182.6 million in Regional Sales Tax.
 - 4. \$18.5 million from the Interstate Operation and Enhancement Program
 - II. The \$18.5 million annual transfer received in February from the Interstate Operation and Enhancement Program was 8.7% lower than the Virginia Department of Transportation (VDOT) estimate of \$20.26 million.
 - III. February represents the sixth month of sales tax receipts for FY2023. Attachment A shows an 16.1% positive variance between the budgeted sales tax receipts compared to the annualized actual sales tax receipts.
 - IV. Based on the first seven months of revenue, the annualized FY2023 Regional Congestion Relief Fees (Grantor's Tax) reflects a 20.6% negative variance when compared to the FY2023 budget projections. Northern Virginia's housing market continues to experience year over year increases in overall median price but significant decreases in overall sales.

b. FY2023 Distribution to localities (Attachment B)

- All member jurisdictions have completed the required Code of Virginia Section 33.2-2510 annual certification to receive FY2023 Local Distribution Funds (30%).
- II. If the annual certification is not filed by August 1st, Local Distribution Fund Transfers are suspended. Subsequently, if the certification is not received in acceptable form by March 1st of the current fiscal year (March 1, 2023), the jurisdiction's share of the Local Distribution Fund for FY2023 will be irrevocably transferred to the Regional Revenue Fund.

- III. Suspensions of transfers are discussed with jurisdictional staff where appropriate, and reminders are sent monthly.
- IV. As of February 2023, \$66.3 million of the \$70.9 million received has been distributed in Local Distribution funds for FY2023 to member jurisdictions.

c. FY2015 to FY2023 Year over Year Revenue Comparison (Attachment C)

I. This chart reflects a month-to-month comparison of sales tax and grantors tax revenue and a year-to-year comparison of fiscal year to date sales tax revenues received as of February 2023.

Attachments:

- **A.** FY2023 Revenues Received by Tax Type Compared to NVTA Estimates, Through February 2023
- **B.** FY2023 30% Distribution by Jurisdiction, as of February 2023
- **C.** Month to Month Comparison of Sales Tax Revenue and Fiscal Year to Date Receipts for February FY2015 to FY2023

Attachment A

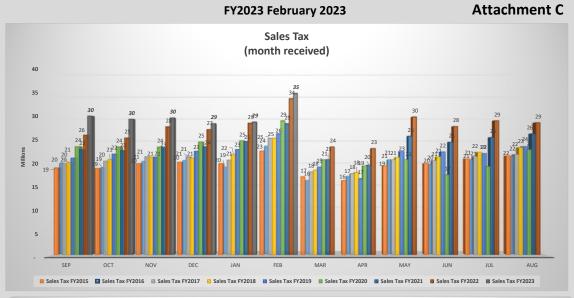
NORTHERN VIRGINIA TRANSPORTATION AUTHORITY SALES TAX REVENUES RECEIVED BY JURISDICTION, COMPARED TO NVTA ESTIMATES

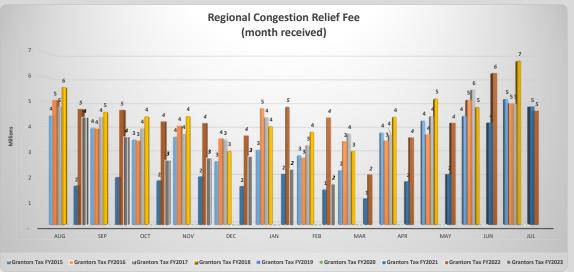
Based on: Revenue Data Through February 2023 FYE June 30, 2023

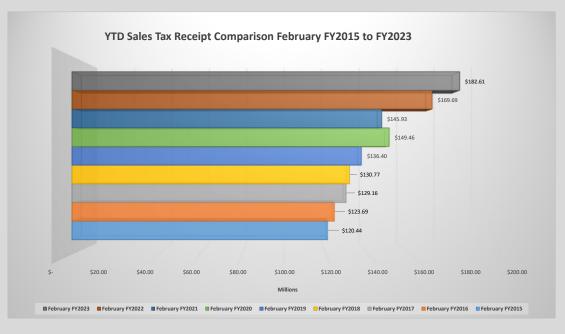
| Regional Sales Tax | | Received | | Annualized evenue based | | FY2023 | | Annualized | |
|--------------------------------------|---|-------------------|-----------------|-------------------------|----|-------------|----|----------------|------|
| Transaction Months | | To Date | on YTD Receipts | | | Budget | Ac | tual To Budget | |
| Total Sales Tax Revenue | | \$ 182,614,372 | | 365,228,743 | \$ | 313,399,565 | \$ | 51,829,178 | 16. |
| | | | | Annualized | | | | | |
| Interstate Operation Enhance Program | | Received | Re | evenue based | | FY2023 | | Annualized | |
| Transaction Months | 1 | To Date | on | YTD Receipts | | Budget | Ac | tual To Budget | |
| Interstate Operation Enhance Program | | \$ 18,501,502 | \$ | 18,501,502 | \$ | 20,261,936 | \$ | (1,760,434) | -8. |
| Regional Congestion Relief Fee | | Received | Re | evenue based | | FY2023 | | Annualized | |
| Transaction Months | 7 | To Date | on | YTD Receipts | | Budget | Ac | tual To Budget | |
| Total Regional Congestion Relief Fee | | \$ 20,090,064 | \$ | 34,440,109 | \$ | 43,371,567 | | (8,931,457) | -20. |
| NVTD Transfer from COVA | | Received | Re | evenue based | | FY2023 | | Annualized | |
| Transaction Months | 3 | To Date | on | YTD Receipts | | Budget | Ac | tual To Budget | |
| Total NVTD Transfer from COVA | | \$ 15,000,000 | \$ | 20,000,000 | \$ | 20,000,000 | \$ | - | 0.0 |
| Total Revenue Received | | \$ 236,205,937 | \$ | 438,170,355 | \$ | 397,033,068 | \$ | 41,137,287 | 10.3 |

Attachment B

| | | | | | | | | | | RTATION AUTHORITY | | | | | | | | | |
|----------------------------------|---------------------|----|-----------------------|-----|---------------------------------|---------------------------|-------|-----------------------|------|---------------------|----|---------------|--|----|-------------------------------------|----|----------------------------|----|----------------------------|
| | | | | | | FY2 | 023 | 30% DISTRIBU | TION | BY JURISDICTION | | | | | | | | | |
| | | | | | | Based | d on: | Revenue Data | Thro | ugh February 2023 | | | | | | | | | |
| Jurisdiction | nterstate Operat | | Regional Sales Tax | Reg | gional Congestion Relief Fee | VTD Transfer From COVA | | CoVa NVTA Interest | | Cumulative Total | | 30% Funds | of 1/31/2023 Accrued nterest (1) | | 1/31/2023 Prior Distributions | | Current Month Distribution | | Total Funds Transferred |
| Julisaiction | mance r rogram | _ | Suics Tux | - | Relief Fee | Trom covA | _ | merese | _ | Total | - | Tunus | (+) | - | Distributions | _ | Distribution | - | Hunsterreu |
| City of Alexandria | \$ 1,213,197.29 | \$ | 11,990,884.94 | \$ | 1,285,902.50 | \$ 990,430 | \$ | 9,662.81 | \$ | 15,490,077.56 | \$ | 4,647,023.27 | \$ 5,226.09 | | | \$ | 4,652,249.36 | | |
| Arlington County | \$ 1,659,620.68 | \$ | 16,625,471.24 | \$ | 1,920,903.20 | \$ 1,327,749 | \$ | 13,436.21 | \$ | 21,547,180.15 | \$ | 6,464,154.05 | \$ 6,719.25 | \$ | 4,977,606.47 | \$ | 1,493,266.83 | \$ | 6,470,873.3 |
| City of Fairfax | \$ 435,597.11 | \$ | 4,209,559.03 | \$ | 323,148.50 | \$ 363,901 | \$ | 3,389.10 | \$ | 5,335,594.71 | \$ | 1,600,678.41 | \$ 1,493.17 | \$ | 1,237,973.43 | \$ | 364,198.15 | \$ | 1,602,171.5 |
| Fairfax County | \$ 7,738,129.90 | \$ | 76,011,146.36 | \$ | 8,694,004.39 | \$ 6,287,572 | \$ | 60,322.22 | \$ | 98,791,174.79 | \$ | 29,637,352.44 | \$ 30,609.93 | \$ | 22,572,311.96 | \$ | 7,095,650.41 | \$ | 29,667,962.3 |
| City of Falls Church | \$ 156,435.42 | \$ | 1,686,454.76 | \$ | 110,794.60 | \$ 135,775 | \$ | 1,336.48 | \$ | 2,090,795.96 | \$ | 627,238.79 | \$ 746.58 | \$ | 479,966.97 | \$ | 148,018.40 | \$ | 627,985.3 |
| Loudoun County | \$ 3,886,606.52 | \$ | 38,394,843.36 | \$ | 4,151,571.35 | \$ 3,104,291 | \$ | 30,874.88 | \$ | 49,568,186.95 | \$ | 14,870,456.09 | \$ 15,678.26 | \$ | 11,425,641.95 | \$ | 3,460,492.40 | \$ | 14,886,134.3 |
| City of Manassas | \$ 422,571.33 | \$ | 3,878,034.62 | \$ | 183,871.20 | \$ 346,681 | \$ | 3,146.22 | \$ | 4,834,304.62 | \$ | 1,450,291.39 | \$ 1,493.17 | \$ | 1,137,398.04 | \$ | 314,386.52 | \$ | 1,451,784.5 |
| City of Manassas Park | \$ 114,920.60 | \$ | 1,095,974.25 | \$ | 60,431.10 | \$ 96,098 | \$ | 847.66 | \$ | 1,368,272.07 | \$ | 410,481.62 | \$ 746.58 | \$ | 318,813.51 | \$ | 92,414.69 | \$ | 411,228.2 |
| Prince William County | \$ 2,874,423.14 | \$ | 28,722,003.12 | \$ | 3,359,436.90 | \$ 2,347,503 | \$ | 22,830.27 | \$ | 37,326,196.45 | \$ | 11,197,858.94 | \$ 11,945.34 | \$ | 8,555,749.07 | \$ | 2,654,055.21 | \$ | 11,209,804.2 |
| Total Revenue Interest 1/31/2023 | \$ 18,501,501.99 | \$ | 182,614,371.68 | \$ | 20,090,063.74 | \$ 15,000,000.00 | \$ | 145,845.85 | \$ | 236,351,783.26 | \$ | 70,905,535.00 | \$ 74,658.37 | \$ | 50,705,461.40 | \$ | 20,274,731.97 | \$ | 66,327,944.0 |
| | | | | | | | | | \$ | 236,205,937.41 | \$ | 70,905,535.00 | | | | | | \$ | 70,980,193.3 |







ATTACHMENT C

NORTHERN VIRGINIA TRANSPORTATION AUTHORITY MEMORANDUM

FOR: Chair Phyllis J. Randall and Members

Northern Virginia Transportation Authority

FROM: Michael Longhi, Chief Financial Officer

DATE: April 6, 2023

SUBJECT: Monthly Operating Budget Report

1. Purpose: To update the Northern Virginia Transportation Authority (NVTA) on the Authority's Operating Budget for FY2023.

- **2. Background:** The Authority elected to fund the Operating Budget for FY2023 through transfers from the Regional Revenue Fund.
- **3. Comments:** Through January 31, 2023, the FY2023 Operating Budget has produced the following:
 - **a.** The Operating Budget is funded through quarterly transfers of \$886,850 from the Regional Revenue Fund.
 - **b.** As of January 31, 2023, the attached Income Statement reflects the Authority utilized 49% of its FY2023 expenditure budget through 7 months (58%) of the fiscal year. Certain large expenses such as the Web Site development project have not yet incurred any costs.
 - **c.** As of January 31,2023, all expense accounts remained within budget.
 - **d.** The attached statement shows the total Operating Budget income and expenditure activity for FY2023 as of January 31,2023.

Attachment: FY2023 Monthly Operating Budget as of January 31,2023

Page: 1 of 2

Report ID: LB170A

02/27/23 15:52:05

NORTHERN VIRGINIA TRANSPORTATION AUTHORITY

Income Statement

For the Accounting Period: 1 / 23

Tot the necountry retrod. 1,

1000 General Fund

| | | | Current Year | | | | | | | | | | | |
|----------|--------|--|--------------|--------------|--------------|--------------|--|--|--|--|--|--|--|--|
| | | | Current | ourrenc re | | | | | | | | | | |
| ccount C | Object | Description | Month | Current YTD | Budget | Variance | | | | | | | | |
| | | | | | | | | | | | | | | |
| Expen | nses | | | | | | | | | | | | | |
| 10000 | 110 | Personnel Expenses | 154 262 67 | 1 101 060 07 | 0 100 061 00 | 000 000 00 | | | | | | | | |
| | 110 | Salaries-Regular Pay | 154,360.67 | 1,121,860.07 | 2,102,061.00 | 980,200.93 | | | | | | | | |
| | 130 | Health & Dental Benefits | 20,190.76 | 143,884.26 | 375,414.00 | 231,529.74 | | | | | | | | |
| | 131 | Payroll Taxes | 15,224.22 | 74,131.59 | 169,702.00 | 95,570.41 | | | | | | | | |
| | 132 | Retirement VRS | 23,283.75 | 90,225.70 | 177,451.00 | 87,225.30 | | | | | | | | |
| | 133 | Life Insurance | 4,310.62 | 14,546.84 | 28,168.00 | 13,621.16 | | | | | | | | |
| | 134 | Flex Spending/Dependent Care | 46.58 | 279.48 | 1,165.00 | 885.52 | | | | | | | | |
| | 135 | Workers Comp | 42.00 | 1,513.00 | 2,312.00 | 799.00 | | | | | | | | |
| | 137 | Disability Insurance | 427.00 | 13,300.78 | 30,619.00 | 17,318.22 | | | | | | | | |
| | | Total Account | 217,885.60 | 1,459,741.72 | 2,886,892.00 | 1,427,150.28 | | | | | | | | |
| 20000 | | Professional Services | | | | | | | | | | | | |
| | 210 | Audit & Accounting Services | | 27,000.00 | 68,500.00 | 41,500.00 | | | | | | | | |
| | 220 | Bank Service | | | 750.00 | 750.00 | | | | | | | | |
| | 230 | Insurance | -42.00 | 11,207.00 | 9,240.00 | -1,967.00 | | | | | | | | |
| | 240 | Payroll Services | 346.89 | 2,580.80 | 3,283.00 | 702.20 | | | | | | | | |
| | 260 | Public Outreach & Regional Event Support | 20,451.46 | 50,374.25 | 63,425.00 | 13,050.75 | | | | | | | | |
| | 261 | Legal/Bond Counsel Services | | | 10,000.00 | 10,000.00 | | | | | | | | |
| | 262 | Financial Advisory Services | 900.00 | 9,650.00 | 36,955.00 | 27,305.00 | | | | | | | | |
| | 263 | Bond Trustee Fees | | | 2,700.00 | 2,700.00 | | | | | | | | |
| | 264 | Legislative Services | 10,583.81 | 50,039.95 | 80,420.00 | 30,380.05 | | | | | | | | |
| | 265 | Investment Custody Svc | | 5,020.00 | 25,000.00 | 19,980.00 | | | | | | | | |
| | | Total Account | 32,240.16 | 155,872.00 | 300,273.00 | 144,401.00 | | | | | | | | |
| 30000 | | Technology/Communication | | | | | | | | | | | | |
| | 310 | Acctg & Financial Report Systems | | 54,355.35 | 88,245.00 | 33,889.65 | | | | | | | | |
| | 320 | HW SW & Peripheral Purchase | -278.77 | | 620.00 | 620.00 | | | | | | | | |
| | 330 | IT Support Svc Incl Hosting | 4,393.80 | 21,461.31 | 46,220.00 | 24,758.69 | | | | | | | | |
| | 335 | GIS/Project Mgt/Modeling | 24,820.00 | 10,620.00 | 88,800.00 | 78,180.00 | | | | | | | | |
| | 340 | Phone Service & Web Ex Chgs | 1,217.07 | 7,643.76 | 16,872.00 | 9,228.24 | | | | | | | | |
| | 350 | Web Develop & Hosting | -94.20 | 5,596.06 | 135,805.00 | 130,208.94 | | | | | | | | |
| | 940 | Computer HW SW & Peripheral | -113.10 | 12,585.91 | 10,000.00 | -2,585.91 | | | | | | | | |
| | | Total Account | 29,944.80 | 112,262.39 | 386,562.00 | 274,299.61 | | | | | | | | |
| 40000 | | Administrative Expenses | | | | | | | | | | | | |
| | 410 | Advertisement | | 2,377.49 | 4,000.00 | 1,622.51 | | | | | | | | |
| | 411 | Dues & Subscriptions | 178.68 | 7,591.62 | 15,992.00 | 8,400.38 | | | | | | | | |
| | 412 | Duplication & Printing | 721.34 | 3,287.27 | 13,610.00 | 10,322.73 | | | | | | | | |
| | 414 | Hosted Meeting Expenses | 857.02 | 2,830.61 | 5,000.00 | 2,169.39 | | | | | | | | |
| | 415 | Mileage/Transportation | 125.00 | 1,452.48 | 11,000.00 | 9,547.52 | | | | | | | | |
| | 417 | Office Lease | 19,203.35 | 130,277.47 | 236,696.00 | 106,418.53 | | | | | | | | |
| | 418 | Office Supplies | -72.60 | 7,895.66 | 7,475.00 | -420.66 | | | | | | | | |
| | 419 | Postage & Delivery | | | 700.00 | 700.00 | | | | | | | | |
| | 420 | Professional Develop & Training | 2,189.10 | 8,672.20 | 23,000.00 | 14,327.80 | | | | | | | | |
| | | Computer HW SW & Peripheral | -354.66 | | | | | | | | | | | |
| | | Office Furniture & Fixtures | | 13,994.82 | 21,800.00 | 7,805.18 | | | | | | | | |
| | | Total Account | 22,847.23 | 178,379.62 | 339,273.00 | 160,893.38 | | | | | | | | |

02/27/23 15:52:05

NORTHERN VIRGINIA TRANSPORTATION AUTHORITY

Page: 2 of 2

Report ID: LB170A

Income Statement

For the Accounting Period: 1 / 23

1000 General Fund

| | | | Current Ye | ar | | | |
|---------------|--|-------------------|---------------|--------------|--------------|----|--|
| Account Objec | ct Description | Current Month | Current YTD | Budget | Variance | 용 | |
| | Total Exp | penses 302,917.79 | 1,906,255.73 | 3,913,000.00 | 2,006,744.27 | 49 | |
| | Net Income from Operat | ions -302,917.79 | -1,906,255.73 | | | | |
| Other Rev | venue | | | | | | |
| 383000 | Transfer Operating Budget from Regional Reve | nue | 1,773,698.50 | | 1,773,698.50 | | |
| | Total Other Re | evenue 0.00 | 1,773,698.50 | 0.00 | 1,773,698.50 | | |
| Other Exp | penses | | | | | | |
| 521000 | Transfers | | | | | | |
| 820 | Transfer to Operating Reserve | | | 768,600.00 | 768,600.00 | | |
| 825 | | | | 50,000.00 | 50,000.00 | | |
| | Total Account | | | 818,600.00 | 818,600.00 | | |
| | Total Other Exp | penses 0.00 | 0.00 | 818,600.00 | 818,600.00 | | |

Net Income -302,917.79

-132,557.23