

NORTHERN VIRGINIA TRANSPORTATION AUTHORITY

MEMORANDUM

FOR: Chair Phyllis J. Randall and Members
Northern Virginia Transportation Authority

FROM: Michael Longhi, Chief Financial Officer

DATE: September 7, 2023

SUBJECT: Monthly Revenue Report

1. **Purpose:** To update the Northern Virginia Transportation Authority (NVTA) on monthly revenue receipts and 30% funds distributed to member localities.
2. **Background:** The attached reports reflect funding received and distributed through May 31, 2023.
3. **Comments:**
 - A. **FY2023 Revenues (Attachment A)**
 - I. The Authority has received approximately \$328 million through the May 31, 2023, transfers from the Commonwealth.
 1. \$20 million of the annual Northern Virginia District Transfer.
 2. \$27.4 million in Regional Congestion Relief Fees.
 3. \$262.4 million in Regional Sales Tax.
 4. \$18.5 million from the Interstate Operation and Enhancement Program
 - II. May represents the ninth month of sales tax receipts for FY2023. Attachment A shows a 11.6% positive variance between the budgeted sales tax receipts compared to the annualized actual sales tax receipts.
 - III. During February 2023, the Authority received the annual Interstate Operation and Enhancement Program transfer in the amount of \$18.5 million. The transfer was 8.7% lower than the Virginia Department of Transportation (VDOT) estimate of \$20.26 million.
 - IV. Based on the first ten months of revenue, the annualized FY2023 Regional Congestion Relief Fees (Grantor's Tax) reflect a negative variance of 24.3% when compared to the FY2023 budget projections. The spring market has been relatively sluggish so far as sales activity is down and fewer sellers are entering the market. The economy continues to see mixed signals. Even though sales activity has cooled and interest rates doubled over the past year or so, many housing markets around Northern Virginia remain competitive. It is likely that mortgage rates will continue to be volatile due the US debt ceiling impasse, but the longer-term trend is anticipated to be downward.
 - B. **FY2023 Distribution to localities (Attachment B)**
 - I. All member jurisdictions have completed the required *Code of Virginia* Section 33.2-2510 annual certification to receive FY2023 Local Distribution Funds (30%).

II. As of May 2023, \$98.7 million has been distributed in Local Distribution funds for FY2023 to member jurisdictions.

C. FY2015 to FY2023 Year over Year Revenue Comparison (Attachment C)

- This chart reflects a month-to-month comparison of sales tax and grantors tax revenue and a year-to-year comparison of fiscal year to date sales tax revenues received as of May 2023.

Attachments:

- A.** FY2023 Revenues Received by Tax Type Compared to NVTA Estimates, Through May 2023
- B.** FY2023 30% Distribution by Jurisdiction, as of May 2023
- C.** Month to Month Comparison of Sales Tax Revenue and Fiscal Year to Date Receipts for May FY2015 to FY2023

Attachment A

NORTHERN VIRGINIA TRANSPORTATION AUTHORITY
SALES TAX REVENUES RECEIVED BY JURISDICTION, COMPARED TO NVTA ESTIMATES
 Based on: Revenue Data Through May 2023
 FYE June 30, 2023

		Received	Annualized Revenue based	FY2023	Annualized	
	Transaction Months	To Date	on YTD Receipts	Budget	Actual To Budget	
Regional Sales Tax						
	9					
Total Sales Tax Revenue		\$ 262,430,035	\$ 349,906,714	\$ 313,399,565	\$ 36,507,149	11.6%
Interstate Operation Enhance Program						
	1					
Interstate Operation Enhance Program		\$ 18,501,502	\$ 18,501,502	\$ 20,261,936	\$ (1,760,434)	-8.7%
Regional Congestion Relief Fee						
	10					
Total Regional Congestion Relief Fee		\$ 27,377,583	\$ 32,853,099	\$ 43,371,567	(10,518,467)	-24.3%
NVTD Transfer from COVA						
	4					
Total NVTD Transfer from COVA		\$ 20,000,000	\$ 20,000,000	\$ 20,000,000	\$ -	0.0%
Total Revenue Received		<u>\$ 328,309,120</u>	<u>\$ 421,261,315</u>	<u>\$ 397,033,068</u>	<u>\$ 24,228,247</u>	6.10%

Attachment B

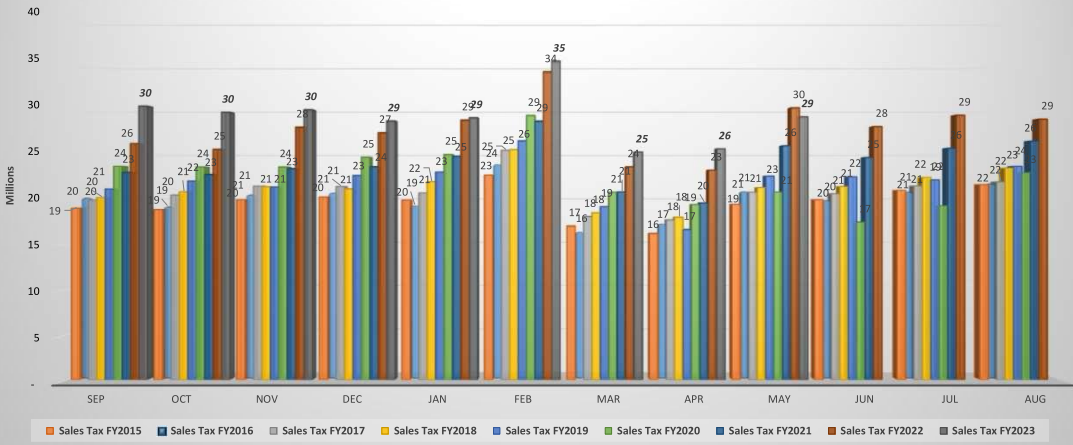
**NORTHERN VIRGINIA TRANSPORTATION AUTHORITY
FY2023 30% DISTRIBUTION BY JURISDICTION**

Based on: Revenue Data Through May 2023

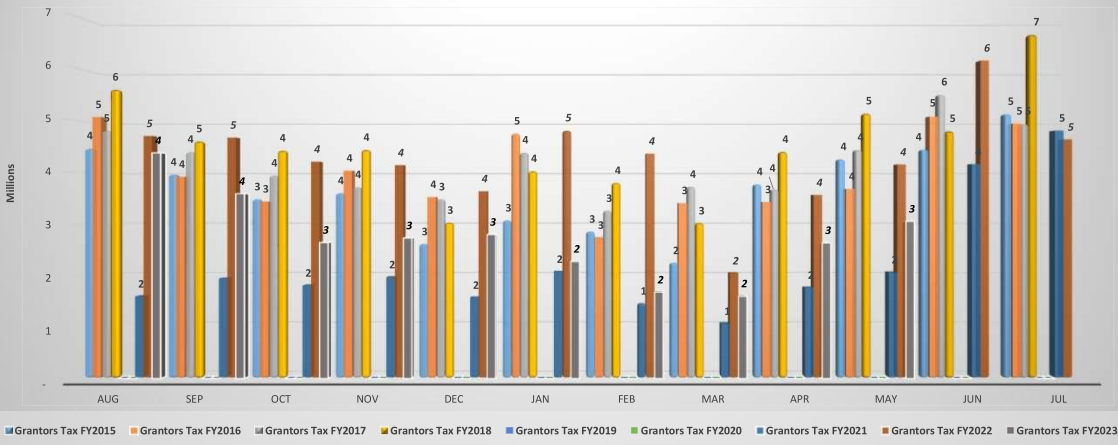
Jurisdiction	Interstate Operat Enhance Program	Regional Sales Tax	Regional Congestion Relief Fee	NVTD Transfer From COVA	CoVa NVT Interest	Cumulative Total	30% Funds	As of 4/30/2023	4/30/2023	Current Month Distribution	Total Funds Transferred
								Accrued Interest (1)	Prior Distributions		
								(+)			
City of Alexandria	\$ 1,213,197.29	\$ 17,557,763.17	\$ 1,876,196.50	\$ 1,322,032	\$ 20,878.15	\$ 21,990,067.54	\$ 6,597,020.26	\$ 8,085.22	\$ 5,902,311.90	\$ 702,793.58	\$ 6,605,105.48
Arlington County	\$ 1,659,620.68	\$ 24,347,830.03	\$ 2,474,630.60	\$ 1,783,848	\$ 28,830.56	\$ 30,294,759.67	\$ 9,088,427.90	\$ 10,395.28	\$ 8,142,440.00	\$ 956,383.18	\$ 9,098,823.18
City of Fairfax	\$ 435,597.11	\$ 6,066,808.73	\$ 420,577.90	\$ 479,987	\$ 7,005.94	\$ 7,409,977.13	\$ 2,222,993.14	\$ 2,310.06	\$ 1,997,945.40	\$ 227,357.80	\$ 2,225,303.20
Fairfax County	\$ 7,738,129.90	\$ 108,834,475.36	\$ 12,046,456.39	\$ 8,371,413	\$ 131,026.15	\$ 137,121,501.25	\$ 41,136,450.37	\$ 47,356.27	\$ 37,138,746.89	\$ 4,045,059.75	\$ 41,183,806.64
City of Falls Church	\$ 156,435.42	\$ 2,529,831.25	\$ 146,193.80	\$ 177,033	\$ 2,966.90	\$ 3,012,460.04	\$ 903,738.01	\$ 1,155.03	\$ 807,263.99	\$ 97,629.05	\$ 904,893.04
Loudoun County	\$ 3,886,606.52	\$ 54,621,949.21	\$ 5,668,784.45	\$ 4,150,689	\$ 65,578.33	\$ 68,393,607.01	\$ 20,518,082.10	\$ 24,255.65	\$ 18,609,733.42	\$ 1,932,604.33	\$ 20,542,337.75
City of Manassas	\$ 422,571.33	\$ 5,892,405.48	\$ 263,321.80	\$ 461,333	\$ 6,815.25	\$ 7,046,446.44	\$ 2,113,933.93	\$ 2,310.06	\$ 1,901,478.05	\$ 214,765.94	\$ 2,116,243.99
City of Manassas Park	\$ 114,920.60	\$ 1,532,355.01	\$ 99,887.50	\$ 127,078	\$ 1,761.16	\$ 1,876,002.44	\$ 562,800.73	\$ 1,155.03	\$ 513,009.89	\$ 50,945.87	\$ 563,955.76
Prince William County	\$ 2,874,423.14	\$ 41,046,617.15	\$ 4,381,533.70	\$ 3,126,587	\$ 49,257.46	\$ 51,478,418.40	\$ 15,443,525.52	\$ 18,480.49	\$ 13,995,429.88	\$ 1,466,576.13	\$ 15,462,006.01
Total Revenue	\$ 18,501,501.99	\$ 262,430,035.38	\$ 27,377,582.64	\$ 20,000,000.00	\$ 314,119.90	\$ 328,623,239.91	\$ 98,586,971.96	\$ 115,503.09	\$ 89,008,359.42	\$ 9,694,115.63	\$ 98,702,475.05
Interest 4/30/2023						\$ 328,309,120.01	\$ 98,586,971.96				\$ 98,702,475.05

FY2023 May 2023

Sales Tax
(month received)



Regional Congestion Relief Fee
(month received)



YTD Sales Tax Receipt Comparison May FY2015 to FY2023

